FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

(Mark One) [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended: June 30, 2003
OR
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from:to:
Commission file number: 0-21121
TRANSACT TECHNOLOGIES INCORPORATED
(Exact name of registrant as specified in its charter)
DELAWARE 06-1456680
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)
7 LASER LANE, WALLINGFORD, CT 06492
(Address of principal executive offices) (Zip Code)
(203) 269-1198
(Registrant's telephone number, including area code)
Not applicable
(Former name, former address and former fiscal year, if changed since last report.)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES [X] NO []
Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).
YES [] NO [X]
APPLICABLE ONLY TO CORPORATE ISSUERS:
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
CLASS OUTSTANDING AUGUST 1, 2003
COMMON STOCK, \$.01 PAR VALUE 5,842,429

INDEX

		Page No
PART I.	Financial Information:	
Item 1	Financial Statements (unaudited)	
	Consolidated condensed balance sheets as of June 30, 2003 and December 31, 2002	3
	Consolidated condensed statements of operations for the three and six months ended June 30, 2003 and 2002	4
	Consolidated condensed statements of cash flow for the six months ended June 30, 2003 and 2002	5
	Notes to consolidated condensed financial statements	6
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3	Quantitative and Qualitative Disclosures about Market Risk	19
Item 4	Controls and Procedures	19
PART II.	Other Information:	
Item 4	Submission of Matters to a Vote of Security Holders	20
Item 6	Exhibits and Reports on Form 8-K	21
Signatures		22

ITEM 1. FINANCIAL STATEMENTS

TRANSACT TECHNOLOGIES INCORPORATED

CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

(In thousands)	JUNE 30, 2003	December 31, 2002
ASSETS: Current assets:		
Cash and cash equivalents Receivables, net Inventories	\$ 293 8,778 9,930	\$ 902 4,039 8,435
Refundable income taxes Deferred tax assets Other current assets	228 1,954 313	228 2,221 327
Total current assets	21,496	16,152
Fixed assets, net	3,984	3,924
Goodwill, net Deferred tax assets Other assets	1,469 442 166	1,469 193 292
	6,061 	5,878
Total assets	\$ 27,557 ======	\$ 22,030 ======
LIABILITIES, MANDITORILY REDEEMABLE PREFERRED STOCK AND SHAREHOLDERS' EQUITY: Current liabilities:		
Current portion of term loan Accounts payable Accrued liabilities Accrued restructuring expenses (Note 5)	\$ 100 3,328 3,766 625	\$ 100 2,983 3,592 900
Total current liabilities	7,819	7,575
Revolving bank loan payable Long-term portion of term loan Long-term portion of accrued restructuring (Note 5) Other liabilities	5,976 200 601 948	2,541 250 818 477
	7,725	4,086
Total liabilities Commitments and contingencies (Note 6)	15,544 	11,661
Mandatorily redeemable preferred stock	3,863	3,824
Shareholders' equity: Common stock	58	57
Additional paid-in capital Retained earnings Unamortized restricted stock compensation Loan receivable from officer	7,108 1,009 (58)	6,308 599 (97) (330)
Accumulated other comprehensive income Total shareholders' equity	33 8,150	8 6,545
	\$ 27,557 ======	\$ 22,030 ======

See notes to consolidated condensed financial statements.

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

	THREE MONT JUNE		SIX MONTHS ENDED JUNE 30,			
(In thousands, except per share data)	2003	2002	2003	2002		
Net sales Cost of sales	\$ 13,378 9,166	\$ 10,921 7,809	\$ 22,390 15,737	\$ 21,446 15,708		
Gross profit	4,212	3,112	6,653	5,738		
Operating expenses: Engineering, design and product development expenses Selling and marketing expenses General and administrative expenses Business consolidation and restructuring expenses (Note 5)	545 1,264 1,119 - - 2,928	504 1,094 1,108 5 	1,107 2,308 2,218 5,633	1,050 2,125 2,284 46 5,505		
Operating income	1,284	401	1,020	233		
Other income (expense): Interest, net Other, net	(76) (26) (102)	(34) 84 50	(122) (26) (148)	(89) 105 16		
Income before income taxes Income taxes	1,182 395	451 162	872 283	249 89		
Net income Dividends and accretion charges on preferred stock	787 (89)	289 (89)	589 (179)	160 (179)		
Net income (loss) available to common shareholders	\$ 698 ======	\$ 200 ======	\$ 410 ======	\$ (19) ======		
Net income per share: Basic and diluted	\$ 0.12 ======	\$ 0.04 ======	\$ 0.07 =====	\$ ======		
Shares used in per share calculation: Basic	5,737	5,626	5,706	5,615		
Diluted	6,047	======= 5,626	5,897	======================================		

See notes to consolidated condensed financial statements.

CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOW (UNAUDITED)

SIX MONTHS ENDED JUNE 30, (In thousands) 2003 2002 Cash flows from operating activities: Net income 589 160 Adjustments to reconcile net income to net cash provided by (used in) operating activities: Non-cash compensation expense 39 121 Depreciation and amortization 867 1,027 Deferred income taxes 267 74 Gain on disposal of equipment (1) Changes in operating assets and liabilities: Receivables (4,739)173 **Inventories** (1,495)1,540 Other current assets 14 (5) Other assets 71 (19)Accounts payable 345 (421)Accrued liabilities and other liabilities 645 373 Customer advance payment 944 Accrued restructuring expenses (492)(1,407)Net cash (used in) provided by operating activities (3,890)2,560 ------Cash flows from investing activities: Purchases of fixed assets (872) (269) Proceeds from sale of fixed assets 1 Repayment of loan receivable from officer 330 ----(541)Net cash used in investing activities (269) Cash flows from financing activities: (2,485)Revolving bank loan borrowings (repayments), net 3,435 Term loan repayments (50) (50)Proceeds from option exercises 552 107 Payment of cash dividends on preferred stock (140) (140)Net cash provided by (used in) financing activities 3,797 (2,568)Effect of exchange rate changes on cash 25 ----------Decrease in cash and cash equivalents (609)(216)Cash and cash equivalents at beginning of period

902

293

========

417

201

=========

See notes to consolidated condensed financial statements.

Cash and cash equivalents at end of period

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (unaudited)

TransAct Technologies Incorporated ("TransAct" or the "Company"), through its primary operating facility in Ithaca, NY, operates in one industry segment, transaction-based printers and related products. TransAct designs, develops, manufactures and markets transaction-based printers under the Ithaca(R)and Magnetec(R)brand names. In addition, the Company markets related consumables, spare parts and service. The Company's printers are used worldwide to provide transaction records such as receipts, tickets, coupons, register journals and other documents. The Company focuses on two core markets: point-of-sale ("POS") and gaming and lottery. The Company sells its products to original equipment manufacturers ("OEMs"), value-added resellers, selected distributors and directly to end-users. The Company's product distribution spans across the Americas, Europe, the Middle East, Africa, the Caribbean Islands and the South Pacific.

In the opinion of TransAct Technologies Incorporated (the "Company"), the accompanying unaudited consolidated condensed financial statements contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly its financial position as of June 30, 2003, the results of its operations for the three and six months ended June 30, 2003 and 2002, and its cash flows for the six months ended June 30, 2003 and 2002. The December 31, 2002 consolidated condensed balance sheet has been derived from the audited financial statements at that date. These interim financial statements should be read in conjunction with the audited financial statements for the year ended December 31, 2002 included in the Company's Annual Report on Form 10-K.

The financial position and results of operations of the Company's foreign subsidiaries are measured using local currency as the functional currency. Assets and liabilities of such subsidiaries have been translated at end of period exchange rates, and related revenues and expenses have been translated at weighted average exchange rates. Transaction gains and losses are included in other income.

The results of operations for the three and six months ended June 30, 2003 are not necessarily indicative of the results to be expected for the full year.

2. Earnings per share

1.

Basic earnings per common share for the three and six months ended June 30, 2003 and 2002 were based on the weighted average number of shares outstanding during the period. Diluted earnings per share for the same periods were based on the weighted average number of shares after consideration of any dilutive effect of stock options and warrants. For the three and six months ended June 30, 2002, the effects of potential dilutive securities have been excluded, as they would have been anti-dilutive. The outstanding stock options, warrants and convertible mandatorily redeemable preferred stock that were excluded from the diluted earnings per share calculation would entitle holders to acquire 444,000 and 1,431,000 shares of common stock as of June 30, 2003 and 2002, respectively.

3. Inventories:

The components of inventory are:

(In thousands)	June 30, 2003	December 31 2002		
Raw materials and component parts Work-in-process Finished goods	\$ 9,792 - 138	\$ 8,339 1 95		
	\$ 9,930 ======	\$ 8,435 ======		

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (unaudited)

4. Significant transactions

In May 2003, an officer of the Company repaid an outstanding loan of \$330,000, plus accrued interest.

During the second quarter of 2003, the Company received cash proceeds of approximately \$552,000 from the issuance of approximately 110,000 shares of common stock from employee stock option exercises. The Company also recorded a deferred tax asset of approximately \$249,000 resulting from the sale of employee stock from these stock option exercises.

5. Business consolidation and restructuring

In February 2001, the Company announced plans to establish a global engineering and manufacturing center at its Ithaca, NY facility. As part of this strategic decision, the Company undertook a plan to consolidate all manufacturing and engineering into its existing Ithaca, NY facility and close its Wallingford, CT facility (the "Consolidation"). As of December 31, 2001, substantially all Wallingford product lines were successfully transferred to Ithaca, NY. The Company currently maintains a small component production line and service depot in Wallingford. The closing of the Wallingford facility resulted in the termination of employment of approximately 70 production, administrative and management employees. The Company had applied the consensus set forth in EITF 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring)" in recognizing the accrued restructuring expenses.

Since 2001, the Company has incurred approximately \$5.1 million of non-recurring costs associated with the Consolidation, including severance pay, stay bonuses, employee benefits, moving expenses, non-cancelable lease payments, accelerated depreciation and other costs.

The following table summarizes the activity recorded in the restructuring accrual during the three and six months ended June 30, 2003 and 2002.

	Three Mon June		Six Months Ended June 30,		
(In thousands)	2003	2002	2003	2002	
Accrual balance, beginning of period	\$ 1,365	\$ 2,358	\$ 1,718	\$ 3,002	
Business consolidation and restructuring expenses Cash payments	- (139) 	5 (768)	(492) 	46 (1,453)	
Accrual balance, end of period	\$ 1,226 ======	\$ 1,595 ======	\$ 1,226 ======	\$ 1,595 ======	

Approximately \$601,000 and \$818,000 of the restructuring accrual were classified as long-term at June 30, 2003 and December 31, 2002, respectively. These amounts represent the portion of non-cancelable lease termination costs and other costs expected to be paid beyond one year. The accrual at June 30, 2003 includes estimated non-cancelable lease payments and other related costs through approximately September 30, 2004.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (unaudited)

6. Contingent liabilities

In November 2002, the Company was advised that certain POS printers sold by the Company since late 1999 may use technology covered by recently issued patents of a significant and well-funded competitor. The Company is analyzing the cited patents for validity and applicability to the Company's products. In an effort to resolve this matter, the Company has offered to pay approximately \$160,000 related to past usage, while the other party seeks payment of up to \$950,000 (the "Patent Resolution Payment"). Discussions with the other party are ongoing, and the outcome is uncertain. While the outcome of the Company's patent analysis and discussions cannot be predicted, the Company recognized a charge of \$160,000 in cost of sales in the fourth quarter of 2002. This charge represents what the Company believes to be a fair and reasonable payment for past sales of such printers. During the three and six months ended June 30, 2003, the Company recognized additional charges in cost of sales to reflect the potential payment for printers sold during these periods that may use technology covered by the competitor's patents.

7. Accrued product warranty liability

The following table summarizes the activity recorded in the accrued product warranty liability during the three and six months ended June 30, 2003 and 2002.

	Three month June 3		Six months June 30	
(In thousands)	2003	2002	2003	2002
Balance, beginning of period	\$ 625	\$ 719	\$ 644	\$ 710
Additions related to warranties issued	80	140	195	280
Warranty costs incurred	(104)	(105)	(238)	(236)
Balance, end of period	\$ 601	\$ 754	\$ 601	\$ 754
	=====	=====	=====	=====

8. Accounting for Stock-Based Compensation

The Company has elected to follow Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25"), and related interpretations in accounting for its stock options. Since the exercise price of employee stock options granted by the Company generally equals the market price of the underlying stock on the date of grant, no compensation expense is recorded. The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("FAS 123"). The Company has recorded stock-based compensation expense related to restricted stock grants ratably over the vesting period.

In December 2002, the FASB issued Statement of Financial Standards No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FAS 123" ("FAS 148"). FAS 148 provides additional transition guidance for those entities that elect to voluntarily adopt the accounting provisions of FAS 123, Accounting for Stock-Based Compensation. FAS 148 also mandates certain new disclosures that are incremental to those required by FAS 123. The provisions of FAS 148 are effective for fiscal years ending after December 15, 2002. The Company adopted the disclosure provisions of FAS 148 during the fourth quarter of 2002.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (unaudited)

8. Accounting for Stock-Based Compensation (continued)

The following table illustrates the effect on net income (loss), compensation expense and net income (loss) per share as if the Black-Scholes fair value method described in FAS 123, "Accounting for Stock-Based Compensation" had been applied to the Company's stock plans.

	Thee months ended June 30,		Six month	
	2003	2002	2003	2002
(In thousands, except per share data) Net loss available to common shareholders: Net income, as reported Add: Stock-based compensation expense	\$ 787	\$ 289	\$ 589	\$ 160
included in reported net income, net of tax Deduct: Stock-based compensation expense determined under fair value based method	9	31	26	77
for all awards, net of tax	(153) 	(150) 	(315)	(286)
Pro forma net income (loss) Dividends and accretion charges on	643	170	300	(49)
preferred stock	(89)	(89) 	(179) 	(179)
Pro forma net income (loss) available to common shareholders	\$ 554 =====	\$ 81 =====	\$ 121 =====	\$ (228) =====
Net income (loss) per share: Basic:				
As reported Pro forma Diluted:	\$ 0.12 \$ 0.10	\$ 0.04 \$ 0.01	\$ 0.07 \$ 0.02	\$ - \$(0.04)
As reported Pro forma	\$ 0.12 \$ 0.09	\$ 0.04 \$ 0.01	\$ 0.07 \$ 0.02	\$ - \$(0.04)

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for the grants made during the three and six months ended June 30, 2003 and 2002.

		iths ended e 30,	Six months ended June 30,		
	2003 2002 2003		2003 2002 2003		
Risk-free interest rate	2.5%	4.6%	2.6%	4.5%	
Dividend yield	0%	0%	0%	0%	
Expected volatility factor	82.0%	83.3%	82.0%	83.3%	
Expected option term	5.7 years	6.4 years	5.7 years	6.4 years	
Weighted average fair value of options					
granted during period	\$ 6.33	\$ 4.22	\$ 5.72	\$ 4.14	

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (unaudited)

Subsequent Events

9.

On July 8, 2003, the holders of the Series B Cumulative Convertible Redeemable Preferred Stock, Advance Capital Advisors, L.P., exercised their 44,444 warrants to purchase common stock at \$9 per share. In lieu of cash consideration, the Company canceled 31,821 of their warrants in exchange for the issuance of 12,623 shares of common stock.

On August 6, 2003, the Company entered into a new \$12.5 million credit facility (the "Banknorth Credit Facility") with Banknorth N.A. The Banknorth Credit Facility replaced the Company's prior credit facility with LaSalle Business Credit, Inc. ("LaSalle"). The Banknorth Credit Facility provides for an \$11.5 million revolving credit line expiring on July 31, 2006, and a \$1 million equipment loan facility which may be drawn down through July 31, 2004. Borrowings under the revolving credit line bear a floating rate of interest at the prime rate. Borrowings under the equipment loan bear a floating rate of interest at prime rate plus 0.25%. Under certain circumstances, the Company may select a fixed interest rate for a specified period of time of up to 180 days on borrowings based on the current LIBOR rate plus 2.75% and 3.0% under the revolving credit facility and the equipment loan facility, respectively. In addition, the Company may select a fixed interest rate based on the five-year Federal Home Loan Bank of Boston rate plus 3.0% for borrowings under the equipment loan facility. The Company also pays a fee of 0.25% on unused borrowings under the revolving credit line. Borrowings under the Banknorth Credit Facility are secured by a lien on all the assets of the Company. The Banknorth Credit Facility imposes certain quarterly financial covenants on the Company, restricts the payment of dividends on its common stock and the creation of other liens.

The borrowing base of the revolving credit line under the Banknorth Facility is based on the lesser of \$11.5 million and (i) 85% of eligible accounts receivable plus (ii) the lesser of (a) \$5,500,000 and (b) 45% of eligible raw material inventory plus 50% of eligible finished goods inventory, less (iii) a \$1,000,000 reserve pending the determination of the Patent Resolution Payment (see Note 6) and less (iv) a \$40,000 credit reserve.

Concurrent with the signing of the Banknorth Credit Facility, the Company borrowed \$450,000 under the equipment loan facility. Principal payments for any borrowings under the equipment loan facility are due in equal installments based on a sixty month amortization schedule, plus accrued interest, on the first day of each month beginning September 1, 2003, with the unpaid principal balance due on the earlier of (1) July 31, 2008 or (2) acceleration of the indebtedness under the revolving credit line or the equipment line due to an event of default.

The Company will record a charge of approximately \$110,000 in the third quarter of 2003 related to unamortized deferred financing costs from the prior credit facility with LaSalle.

10. Recent accounting pronouncements

In May 2003, the FASB issued Statement of Accounting Standards No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("FAS 150"). FAS 150 changes the accounting for certain financial instruments that, under previous guidance, could be classified as equity or "mezzanine" equity, including mandatorily redeemable instruments, by now requiring those instruments to be classified as liabilities in the statement of financial position. Further, FAS 150 requires disclosure regarding the terms of those instruments and settlement alternatives. FAS 150 is effective for financial instruments entered into or modified after May 31, 2003, and otherwise shall be effective at the beginning of the first interim period beginning after June 15, 2003. The Company believes that FAS 150 will not have a material impact on the Company's financial statements.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements included in this report, including without limitation statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations, which are not historical facts are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All forward-looking statements involve risks and uncertainties, including, but not limited to, customer acceptance and market share gains, both domestically and internationally, in the face of substantial competition from competitors that have broader lines of products and greater financial resources; introduction of new products into the marketplace by competitors; successful product development; dependence on significant customers including GTECH Corporation; dependence on third parties for sales in Europe and Latin America; economic and political conditions in the United States, Europe and Latin America; marketplace acceptance of our new products; risks associated with foreign operations; risks associated with the determination of the Patent Resolution Payment; our ability to successfully sublease our facility in Wallingford, CT; availability of third-party components at reasonable prices; and the absence of price wars or other significant pricing pressures affecting our products in the United States or abroad. Actual results may differ materially from those discussed in, or implied by, the forward-looking statements. The forward-looking statements speak only as of the date of this report, and we assume no duty to update them to reflect new, changing or unanticipated events or circumstances.

PLANT CONSOLIDATION

In February 2001, we announced plans to establish a global engineering and manufacturing center at our Ithaca, NY facility. As part of this strategic decision, we undertook a plan to consolidate all manufacturing and engineering into our existing Ithaca, NY facility and close our Wallingford, CT facility (the "Consolidation"). Our technology shift to inkjet and thermal printing from dot matrix impact printing has dramatically reduced the labor content in our printers, and therefore, lowers the required production capacity. As of December 31, 2001, we successfully transferred substantially all our Wallingford product lines to Ithaca, NY, with the exception of a small production line and service depot that remains in Connecticut. The closing of the Wallingford facility resulted in the termination of employment of approximately 70 production, administrative and management employees.

Through December 31, 2002, we incurred approximately \$5.1 million of non-recurring costs associated with the Consolidation, including severance pay, stay bonuses, employee benefits, moving expenses, non-cancelable lease payments, and other costs, of which approximately \$1.0 million and \$4.1 million was recognized in 2002 and 2001, respectively. See the "Liquidity and Capital Resources" section for a discussion of the expected impact of the Consolidation on our future results of operations and cash flows.

As a result of the Consolidation, we realized improved gross margins and lower operating expenses in 2002, and lowered our operating income breakeven point from \$54 million to approximately \$42 million in sales (based on our current sales mix and operating expense level), which we believe will provide us with substantial operating leverage in 2003 and the reasonably foreseeable future.

CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES

Our discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared by us in accordance with accounting principles generally accepted in the United States of America. The presentation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and disclosure of contingent assets and liabilities. Our estimates include those related to revenue recognition, inventory obsolescence, the valuation of deferred tax assets and liabilities, depreciable lives of equipment, warranty obligations, contingent liabilities and restructuring accruals. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. For a complete description of our accounting policies, see Item 7 of Management's Discussion and Analysis of Financial Condition and Results of Operations, "Critical Accounting Policies," included in our Form 10-K for the year ended December 31, 2002.

RESULTS OF OPERATIONS

THREE MONTHS ENDED JUNE 30, 2003 COMPARED TO THREE MONTHS ENDED JUNE 30, 2002

NET SALES. Net sales by market for the current and prior year's quarter in dollars and as a percentage of total net sales were as follows:

(In thousands, except %)	Three months ended June 30, 2003					s ended 2002
Point of sale Gaming and lottery	\$	4,808 8,570	35.9% 64.1	\$	5,062 5,859	46.4% 53.6
	\$	13,378	100.0% ======	\$	10,921	100.0%
International	\$ ==	1,318	9.9%	\$ ==	1,073	9.8%

Net sales for the second quarter of 2003 increased \$2,457,000, or 22%, from the prior year's second quarter due to significantly higher shipments into the gaming and lottery market, offset by slightly lower sales into our point of sale ("POS") market. Overall, international sales increased by \$245,000, or 23%.

POINT OF SALE:

Sales of our POS printers decreased by approximately \$254,000, or 5% from the same period last year. Domestic POS printer sales decreased to \$3,881,000, representing a \$205,000, or 5%, decrease from the second quarter of 2002, due primarily to lower sales through our U.S. distributors. Domestic sales remained soft due to continued lower capital spending by users of our POS products. However, sales of our POSjet line of inkjet printers increased by approximately 37% in the second quarter of 2003 compared to the second quarter of 2002, due largely to shipments of our Bankjet line of inkjet printers to a major financial services holding company to upgrade its U.S. bank teller stations.

International POS printer shipments decreased by approximately \$49,000, or 5%, to \$927,000, due primarily to lower sales of our thermal fiscal printers in Europe. Sales of such printers are principally project-oriented, and we cannot predict if and when future sales may occur. Lower thermal fiscal printer sales were somewhat offset by higher sales through our expanding network of international distributors and higher service and spare parts revenue.

Despite ongoing economic weakness and continued lower capital spending by users of our POS products, we expect sales into the POS market for the third quarter of 2003 to be higher than those reported for the second quarter of 2003, due to expected sales of our newly-introduced iTherm(TM) 280 two-color thermal printer and continued growth in sales of our POSjet and Bankjet lines of inkjet printers.

GAMING AND LOTTERY:

Sales of our gaming and lottery printers increased by \$2,711,000, or 46%, from the second quarter a year ago, primarily due to significantly higher shipments of our slot machine printers.

Sales of our gaming printers, which include video lottery terminal ("VLT") and slot machine printers, and related spare parts and repairs, increased by approximately \$2,900,000 to \$5,200,000. This increase resulted primarily from significantly increased installations of our casino printers, primarily for use in slot machines at casinos throughout North America that print receipts instead of dropping coins ("ticket-in, ticket-out"). Based on existing orders and sales opportunities, we expect sales of our gaming printers to continue to increase during the remainder of 2003, as more casinos are expected to convert to ticket-in, ticket-out slot machines and as a result of the VLT initiative in the state of New York.

Total sales to GTECH Corporation ("GTECH") (a worldwide lottery terminal provider and major customer), which included impact and thermal on-line lottery printers, impact in-lane lottery printers, and spare parts revenue, decreased by \$200,000 to approximately \$3,350,000 in the second quarter of 2003.

Shipments of on-line lottery printers (which include impact and thermal printers) and spare parts revenue decreased by \$100,000 to approximately \$3,350,000 in the second quarter of 2003. Shipments of in-lane lottery printers totaled approximately \$100,000 in the second quarter of 2002. We made no in-lane lottery printer shipments in the second quarter of 2003. In July 2002, we entered into a 5-year agreement with GTECH to provide a newly-designed thermal on-line lottery printer. We have received orders from GTECH for approximately \$6.5 million of these thermal printers, of which we expect to ship the remaining approximately \$3,500,000 in the third quarter of 2003. We expect to receive

orders from GTECH for additional thermal on-line lottery printers for delivery in the fourth $% \left(1\right) =\left(1\right) +\left(1\right$

quarter of 2003. We do not currently have any orders from GTECH for our impact on-line or in-lane lottery printers, and we cannot predict if and when any such orders may occur.

See the table below for an analysis of revenues from GTECH.

(In thousands, except %)	Three months ended June 30,				
, ,	:	2003		2002	
On-line lottery printers and spare parts In-lane lottery printers	\$	3,350	\$	3,450 100	
	\$	3,350	\$	3,550	
	==:	======	==	=====	
% of consolidated net sales		25%		33%	

International sales into the gaming and lottery market increased \$294,000, or 303%, to \$391,000 in the second quarter of 2003. This increase is the result of our decision to expand the distribution and sales of our gaming printers outside of the United States (primarily in Europe and Australia). As such, we expect international sales of our gaming printers to steadily grow in 2003, with more significant growth in 2004.

GROSS PROFIT. Gross profit increased \$1,100,000, or 35%, and gross margin increased to 31.5% from 28.5%, due primarily to higher volume of sales and a more favorable sales mix in the second quarter of 2003 compared to the second quarter of 2002. We expect gross margin for the third and fourth quarters of 2003 to be approximately the same as that reported for the second quarter of 2003.

ENGINEERING AND PRODUCT DEVELOPMENT. Engineering, design and product development expenses increased by \$41,000, or 8%, due primarily to higher expenses related to the development of our new thermal on-line lottery printer for GTECH and iTherm(TM)280 thermal POS printer. Such expenses decreased as a percentage of net sales to 4.1% from 4.6%, due primarily to a higher volume of sales in the second quarter of 2003 compared to the second quarter of 2002.

SELLING AND MARKETING. Selling and marketing expenses increased by \$170,000, or 16%, due primarily to (1) higher sales commissions resulting from higher sales in the second quarter of 2003 compared to the second quarter of 2002 and (2) additional sales staff and expenses associated with the opening of a new sales office in Las Vegas to support our growing gaming printer sales. Selling and marketing expenses decreased as a percentage of net sales to 9.4% from 10.0%, due primarily to higher volume of sales in the second quarter of 2003 compared to the second quarter of 2002.

GENERAL AND ADMINISTRATIVE. General and administrative expenses increased slightly by \$11,000, or 1%. General and administrative expenses decreased as a percentage of net sales to 8.4% from 10.2% due primarily to a higher volume of sales in the second quarter of 2003 compared to the second quarter of 2002.

BUSINESS CONSOLIDATION AND RESTRUCTURING. During the second quarter of 2002, we incurred \$5,000 of expenses related to the Consolidation, primarily for moving expenses. We did not incur any charges related to the Consolidation in the second quarter of 2003. See Note 5 to the Consolidated Condensed Financial Statements.

OPERATING INCOME. During the second quarter of 2003 we reported operating income of \$1,284,000, or 9.6% of net sales, compared to operating income of \$401,000, or 3.7% of net sales in the second quarter of 2002. The increase in our operating income was due largely to higher gross profit on higher sales, partially offset by higher operating expenses (primarily selling and marketing) in the second quarter of 2003 compared to 2002.

INTEREST. Net interest expense increased to \$76,000 from \$34,000 in the second quarter of 2002 due largely to higher average revolving borrowings, partially offset by lower interest rates. Average revolving borrowings were unusually low in the second quarter of 2002 as a result of the receipt of an advance payment of approximately \$5.8 million from a major customer in advance of printer shipments, the proceeds of which were used to repay outstanding revolving borrowings in 2002. We expect revolving borrowings to decrease from \$5,976,000 at June 30, 2003 to approximately \$3 million to \$4 million by the end of the third quarter of 2003, as we collect receivables and continue to reduce inventories in the third quarter of 2003. As a result, we expect interest expense to decrease in the third quarter of 2003 compared to the second quarter of 2003. See "Liquidity and Capital Resources" below for more information.

OTHER INCOME (EXPENSE). Other expense for the second quarter of 2003 primarily includes transaction exchange loss recorded by our UK subsidiary. Other income for the second quarter of 2002 includes a one-time gain of \$145,000 resulting from the receipt of 2,146 shares of common stock from our former health insurance company, Anthem, Inc., upon its demutualization. This gain was partially offset by approximately \$60,000 of transaction exchange loss recorded by our UK subsidiary in the quarter, due to the strengthening of the British pound against the dollar.

INCOME TAXES. We recorded a provision for income taxes of \$395,000 and \$162,000 in the second quarter of 2003 and 2002, respectively, at an effective rate of approximately 33.4% and 36.0%, respectively. The lower effective rate in the 2003 period reflects a favorable outcome of a state tax audit.

NET INCOME. We reported net income during the second quarter of 2003 of \$787,000, or \$0.12 per share (basic and diluted) after giving effect to \$89,000 of dividends and accretion charges on preferred stock. This compares to net income of \$289,000, or \$0.04 per share (basic and diluted) for the second quarter of 2002, after giving effect to \$89,000 of dividends and accretion charges on preferred stock. In the future, dividends and accretion charges on preferred stock will be approximately \$90,000 per quarter, assuming no conversion or redemption of the preferred stock.

SIX MONTHS ENDED JUNE 30, 2003 COMPARED TO SIX MONTHS ENDED JUNE 30, 2002

NET SALES. Net sales by market for the current and prior year's six month period in dollars and as a percentage of total net sales were as follows:

(In thousands, except %)	Six months ended June 30, 2003								Six months June 30,	
Point of sale Gaming and lottery	\$	9,139 13,251	40.8% 59.2	\$	9,134 12,312	42.6% 57.4				
	\$	22,390	100.0%	\$	21,446	100.0%				
International	\$ ==	2,384	10.6% ======	\$ ==	2,084	9.7%				

Net sales for the first half of 2003 increased \$944,000, or 4%, from the prior year's first half due to higher shipments into the gaming and lottery market. Overall, international sales increased by \$300,000, or 14%, due primarily to higher shipments of our gaming printers.

POINT OF SALE:

Sales of our POS printers were essentially unchanged from the same period last year. Domestic POS printer sales were also essentially unchanged at \$7,150,000 in the first half of 2003 compared to \$7,177,000 in the first half of 2002. Domestic sales remained soft due to continued lower capital spending by users of our POS products. However, sales of our POSjet line of inkjet printers increased by approximately 55% in the first half of 2003 compared to the first half of 2002, due largely to shipments of our Bankjet line of inkjet printers to a major financial services holding company to upgrade its U.S. bank teller stations in the second quarter of 2003.

International POS printer shipments increased by approximately \$32,000, or 2%, to \$1,989,000, due primarily to higher sales through our expanding network of international distributors and higher service and spare parts revenue, largely offset by lower sales of our thermal fiscal printers in Europe. Sales of our thermal fiscal printers are principally project-oriented, and we cannot predict if and when future sales may occur.

Despite ongoing economic weakness and continued lower capital spending by users of our POS products, we expect sales into the POS market for the third quarter of 2003 to be higher than those reported for the second quarter of 2003, due to expected sales of our newly-introduced iTherm(TM) 280 two-color thermal printer and continued growth in sales of our POSjet and Bankjet lines of inkjet printers.

GAMING AND LOTTERY:

Sales of our gaming and lottery printers increased by \$939,000, or 8%, from the first half a year ago, primarily due to significantly higher shipments of our slot machine printers, largely offset by lower printer shipments of on-line lottery printers to GTECH.

Sales of our gaming printers, which include VLT and slot machine printers, and related spare parts and repairs, increased by approximately \$4,700,000 to \$9,100,000. This increase resulted primarily from significantly increased installations of our casino printers, primarily for use in slot machines at casinos throughout North America that print receipts instead of dropping coins ("ticket-in, ticket-out"). Based on existing orders and sales opportunities, we expect sales of our gaming printers to continue to increase during the remainder of 2003, as more casinos are expected to convert to ticket-in, ticket-out slot machines and as a result of the VLT initiative in the state of New York.

Total sales to GTECH, which included impact and thermal on-line lottery printers, impact in-lane lottery printers, and spare parts revenue, decreased by \$3,800,000 to approximately \$4,150,000 in the first half of 2003.

Shipments of on-line lottery printers (which include impact and thermal printers) and spare parts revenue decreased by \$3,100,000 to approximately \$4,150,000 in the first half of 2003. Shipments of in-lane lottery printers totaled approximately \$700,000 in the first half of 2002. We made no in-lane lottery printer shipments in first half of 2003. In July 2002, we entered into a 5-year agreement with GTECH to provide a newly-designed thermal on-line lottery printer. We have received orders from GTECH for approximately \$6.5 million of these thermal printers, of which we expect to ship the remaining approximately \$3,500,000 in the third quarter of 2003. We expect to receive orders from GTECH for additional thermal on-line lottery printers for delivery in the fourth quarter of 2003. We do not currently have any orders from GTECH for our impact on-line or in-lane lottery printers, and we cannot predict if and when any such orders may occur.

See the table below for an analysis of revenues from GTECH.

(In thousands, except %)	Six months ended June 30,	
	2003	2002
On-line lottery printers and spare parts In-lane lottery printers	\$ 4,150 -	\$ 7,250 700
	\$ 4,150	\$ 7,950
	=======	======
% of consolidated net sales	19%	37%

International sales into the gaming and lottery market increased \$268,000, or 211%, to \$395,000 in the first half of 2003. This increase is the result of our decision to expand the distribution and sales of our gaming printers outside of the United States (primarily in Europe and Australia). As such, we expect international sales of our gaming printers to steadily grow in 2003, with more significant growth in 2004.

GROSS PROFIT. Gross profit increased \$915,000, or 16%, and gross margin increased to 29.7% from 26.8%, due primarily to higher volume of sales and a more favorable sales mix, primarily in the second quarter of 2003 compared to the second quarter of 2002. We expect gross margin for the third and fourth quarters of 2003 to be approximately the same as that reported for the second quarter of 2003.

ENGINEERING AND PRODUCT DEVELOPMENT. Engineering, design and product development expenses increased by \$57,000, or 5%, due primarily to higher expenses related to the development of our new thermal on-line lottery printer for GTECH and our iTherm(TM)280 thermal POS printer in the first half of 2003. Such expenses remained flat at 4.9% of sales in each of the first six months of 2003 and 2002.

SELLING AND MARKETING. Selling and marketing expenses increased by \$183,000, or 9%, and increased as a percentage of net sales to 10.3% from 9.9%, due primarily to (1) higher sales commissions resulting from higher sales in the first half of 2003 compared to the first half of 2002 and (2) additional sales staff and expenses associated with the opening of a new sales office in Las Vegas, to support our growing gaming printer sales.

GENERAL AND ADMINISTRATIVE. General and administrative expenses decreased by \$66,000, or 3%, and decreased as a percentage of net sales to 9.9% from 10.7%. The decrease primarily resulted from staff reductions resulting from the Consolidation, somewhat offset by higher legal expenses to support our growing patent portfolio.

BUSINESS CONSOLIDATION AND RESTRUCTURING. During the first half of 2002, we incurred \$46,000 of expenses related to the Consolidation, primarily for severance costs and moving expenses. We did not incur any charges related to the Consolidation in the first half of 2003. See Note 5 to the Consolidated Condensed Financial Statements.

OPERATING INCOME. During the first half of 2003 we reported operating income of \$1,020,000, or 4.6% of net sales, compared to operating income of \$233,000, or 1.1% of net sales in the first half of 2002. The increase in our operating income was due largely to higher gross profit on higher sales, partially offset by higher operating expenses (primarily selling and marketing) in the first half of 2003 compared to the same period of 2002.

INTEREST. Net interest expense increased to \$122,000 from \$89,000 in the first half of 2002 due largely to higher average revolving borrowings, partially offset by lower interest rates. Average revolving borrowings were unusually low in the first half of 2002 as a result of the receipt of an advance payment of approximately \$5.8 million from a major customer in advance of printer shipments, the proceeds of which were used to repay outstanding revolving borrowings in 2002. We expect revolving borrowings to decrease from \$5,976,000 at June 30, 2003 to approximately \$3 million to \$4 million by the end of the third quarter of 2003, as we collect receivables and continue to reduce inventories in the third quarter of 2003. As a result, we expect interest expense to decrease in the third quarter of 2003 compared to the second quarter of 2003. See "Liquidity and Capital Resources" below for more information.

OTHER INCOME (EXPENSE). Other expense for the first half of 2003 primarily includes transaction exchange loss recorded by our UK subsidiary. Other income for the first half of 2002 includes a one-time gain of \$145,00 resulting from the receipt of 2,146 shares of common stock from our former health insurance company, Anthem, Inc., upon its demutualization. This gain was partially offset by approximately \$40,000 of transaction exchange loss recorded by our UK subsidiary in the period, due to the strengthening of the British pound against the dollar.

INCOME TAXES. We recorded a provision for income taxes of \$283,000 and \$89,000 in the first six months of 2003 and 2002, respectively, at an effective rate of approximately 32.5% and 36.0%, respectively. The lower effective rate in the 2003 period reflects a favorable outcome of a state tax audit.

NET INCOME. We reported net income during the first half of 2003 of \$589,000, or \$0.07 per share (basic and diluted) after giving effect to \$179,000 of dividends and accretion charges on preferred stock. This compares to net income of \$160,000, or \$0.00 per share (basic and diluted) for the first half of 2002, after giving effect to \$179,000 of dividends and accretion charges on preferred stock. In the future, dividends and accretion charges on preferred stock will be approximately \$90,000 per quarter, assuming no conversion or redemption of the preferred stock.

LIQUIDITY AND CAPITAL RESOURCES

CASH FLOW

Operating activities - summary: We used cash in operations of \$3,890,000 in the first half of 2003, compared to generating \$2,560,000 of cash from operations in the first half of 2002. The significant decrease in cash generated from operations was the result of two primary factors. First, receivables significantly increased in the first half of 2003 due largely to the timing of sales in the period including the resumption of volume printer shipments to GTECH. Second, we made a significant investment in inventory during the first half of 2003, as we prepared for increased sales of our gaming and lottery printers for the second and third quarter of 2003.

Cash provided by operating activities: During the first half of 2003, we reported net income of \$589,000 compared to \$160,000 in the same period of 2002. Depreciation and amortization totaled \$906,000 compared to \$1,148,000 in the same period of 2002. Deferred income taxes decreased by \$267,000 from year-end substantially due to an increase in the provision for income taxes in the period. Accounts payable increased by \$345,000 from the year-end due largely to the increase in our inventory. We expect accounts payable to remain at approximately the same level in the third quarter of 2003 as in the second quarter of 2003. Accrued liabilities and other liabilities, excluding accrued restructuring, increased by \$645,000, primarily due to an increase in deferred revenue on an extended warranty contract with a certain customer.

Cash used in operating activities: Offsetting the activities providing cash in the first half of 2003 were the following: Receivables increased by approximately \$4,739,000 from year-end, due largely to the timing of sales in the quarter, and an increase in volume of sales compared to the prior period. Inventories increased by approximately \$1,495,000, in preparation for volume shipments of our new thermal on-line lottery printer for GTECH and anticipated increasing sales of our gaming printers in the second quarter of 2003. We expect inventories at the end of the third quarter of 2003 to be approximately the same as those reported at the end of the second quarter of 2003. The restructuring accrual decreased by \$492,000, representing payouts for severance pay and related benefits and lease payments for the Wallingford Facility. (See "Consolidation Expenses" below.)

Investing activities: We used approximately \$541,000 of cash from investing activities in the first half of 2003 compared to using \$269,000 in the same period of 2002. Our capital expenditures were approximately \$872,000 and \$269,000 in the first half of 2003 and 2002, respectively. These expenditures in 2003 primarily included new product tooling (largely for our new thermal on-line lottery printer for GTECH and our newly-introduced iTherm(TM)280 thermal POS printer), and to a lesser extent, computer equipment. We expect capital expenditures for 2003 to be approximately \$1,800,000, primarily for tooling for our new thermal lottery printer for GTECH and the POS market, and other new products. During the second quarter of 2003, we received cash proceeds of \$330,000, plus accrued interest, from an officer of the Company in repayment of an outstanding loan.

Financing activities: Financing activities provided \$3,797,000 during the first half of 2003, largely due to net borrowings under our revolving credit facility (approximately \$3,435,000) and proceeds from stock option exercises (approximately \$552,000), partially offset by term loan repayments (approximately \$50,000) and payments of cash dividends on our preferred stock (approximately \$140,000). Financing activities used \$2,568,000 during the first half of 2002, largely due to repayment of borrowings under our revolving credit line as a result of the receipt of an advanced payment of approximately \$5,824,000 from a customer in the first quarter of 2002.

WORKING CAPITAL

Our working capital increased to \$13,677,000 at June 30, 2003 from \$8,577,000 at December 31, 2002. The current ratio also increased to 2.75 to 1 at June 30, 2003 from 2.13 to 1 at December 31, 2002. The increase in both working capital and the current ratio was largely due to (1) higher receivables (\$4,739,000) and (2) higher inventories (\$1,495,000), offset by (3) lower cash and cash equivalents (\$609,000) compared to December 31, 2002.

DEFERRED TAXES

As of June 30, 2003, we had a net deferred tax asset of approximately \$2,396,000. In order to utilize this deferred tax asset, we will need to generate approximately \$6.5 million of taxable income in future years. Based on future financial projections and our ability to carry back our 2002 net operating loss, we have determined that it is more likely than not that the existing net deferred tax asset will be realized.

CONTINGENT LIABILITIES

In November 2002, we were advised that certain POS printers sold by us since late 1999 may use technology covered by recently issued patents of a significant and well-funded competitor. We are analyzing the cited patents for validity and applicability to our products. In an effort to resolve this matter, we have offered to pay approximately \$160,000 related to past usage, while the other party seeks payment of up to \$950,000 (the "Patent Resolution Payment"). Discussions with the other party are ongoing, and the outcome is uncertain. While the outcome of our patent analysis and discussions cannot be predicted, we recognized a charge of \$160,000 in cost of sales in the fourth quarter of 2002. This charge represents what we believe to be a fair and reasonable payment for past sales of such printers. During the three and six months ended June 30, 2003, we recognized additional charges in cost of sales to reflect the potential payment for printers sold during these periods that may use technology covered by the competitor's patents.

CREDIT FACILITY AND BORROWINGS

On August 6, 2003, we entered into a new \$12.5 million credit facility (the "Banknorth Credit Facility") with Banknorth N.A. The Banknorth Credit Facility replaced our prior credit facility (the "LaSalle Credit Facility) with LaSalle Business Credit, Inc. ("LaSalle"). The Banknorth Credit Facility provides for an \$11.5 million revolving credit line expiring on July 31, 2006, and a \$1 million equipment loan facility which may be drawn down through July 31, 2004. Borrowings under the revolving credit line bear a floating rate of interest at the prime rate. Borrowings under the equipment loan bear a floating rate of interest at the prime rate plus 0.25%. Under certain circumstances, we may select a fixed interest rate for a specified period of time of up to 180 days on borrowings based on the current LIBOR rate plus 2.75% and 3.0% under the revolving credit facility and the equipment loan facility, respectively. In addition, we may select a fixed interest rate based on the five-year Federal Home Loan Bank of Boston rate plus 3.0% for borrowings under the equipment loan facility. We also pay a fee of 0.25% on unused borrowings under the revolving credit line. Borrowings under the Banknorth Credit Facility are secured by a lien on all the assets of the Company. The Banknorth Credit Facility imposes certain quarterly financial covenants on the Company, restricts the payment of dividends on its common stock and the creation of other liens.

The borrowing base of the revolving credit line under Banknorth Credit Facility is based on the lesser of \$11.5 million and (i) 85% of eligible accounts receivable plus (ii) the lesser of (a) \$5,500,000 and (b) 45% of eligible raw material inventory plus 50% of eligible finished goods inventory, less (iii) a \$1,000,000 reserve pending the determination of the Patent Resolution Payment (see Note 6 to the Consolidated Condensed Financial Statements) and less (iv) a

Credit Facility were effective June 30, 2003, our maximum additional available borrowings would have been limited to approximately \$3,400,000 at that date, on a pro forma basis, based on the borrowing base of our collateral.

Concurrent with the signing of the Banknorth Credit Facility, we borrowed \$450,000 under the equipment loan facility. Principal payments for any borrowings under the equipment loan facility are due in equal installments based on a sixty month amortization schedule, plus accrued interest, on the first day of each month beginning September 1, 2003, with the unpaid principal balance due on the earlier of (1) July 31, 2008 or (2) acceleration of the indebtedness under the revolving credit line or the equipment line due to an event of default.

We will record a charge of approximately \$110,000 in the third quarter of 2003 related to unamortized deferred financing costs from the prior credit facility with LaSalle.

Prior to the Banknorth Credit Facility, we had a \$13.5 million credit facility with LaSalle. The LaSalle Credit Facility provided a \$12 million revolving credit line, a \$0.5 million term loan and a \$1 million equipment loan facility. Revolving borrowings under the LaSalle Credit Facility bore a floating rate of interest based on LaSalle's prime rate plus 1.0%. Under certain circumstances, we could select a fixed interest rate for a specified period of time of up to 180 days on borrowings based on the current LIBOR rate plus 3.5%. Borrowings under the term loan and equipment loan bore a floating rate of interest based on LaSalle's prime rate plus 1.5%, or the current LIBOR rate plus 4.0%.

On March 24, 2003, we amended the LaSalle Credit Facility. Under the terms of the amendment ("LaSalle Amendment No. 4"), LaSalle (1) waived compliance with the minimum EBITDA covenant as of December 31, 2002, (2) revised this covenant and certain other financial covenants through May 2004 and (3) eliminated the availability of the \$1 million equipment loan facility due to expire in May 2003. In addition, LaSalle restricted \$1 million of our borrowing availability under the revolving credit line pending the determination of the Patent Resolution Payment. Upon execution of LaSalle Amendment No. 4, we paid a fee of \$25,000 to LaSalle.

As of June 30, 2003, we had \$5,976,000 and \$300,000 outstanding on the revolving credit line and term loan, respectively. Undrawn commitments under the LaSalle Credit Facility were approximately \$6,024,000 at June 30, 2003. However, our maximum additional available borrowings under the facility were limited to approximately \$3,100,000 at June 30, 2003 based on the borrowing base of our collateral. Annual principal payments on the term loan were \$100,000.

PREFERRED STOCK

In connection with our 7% Series B Cumulative Convertible Redeemable Preferred Stock (the "Preferred Stock"), we paid \$140,000 of cash dividends to Advance Capital Advisors, L.P. in the first half of 2003 and 2002, and expect to pay \$70,000 per quarter for the remainder of 2003. We also record non-cash accretion of approximately \$20,000 per quarter related to preferred stock warrants and issuance costs. The preferred stock is redeemable at the option of the holders on April 7, 2005 for an aggregate of \$4,000,000 plus any unpaid dividends.

SHAREHOLDERS' EQUITY

Shareholders' equity increased by \$1,605,000 to \$8,150,000 at June 30, 2003 from \$6,545,000 at December 31, 2003. The increase was primarily due to the following for the six months ended June 30, 2003: (1) net income available to common shareholders of \$410,000, (2) the repayment by an officer of an outstanding loan of \$330,000, (3) proceeds of approximately \$552,000 from the issuance of approximately 110,000 shares of common stock from employee stock option exercises and (4) an increase in additional paid in capital of approximately \$249,000 resulting from the recording of a deferred tax asset from the sale of employee stock from stock option exercises.

CONSOLIDATION EXPENSES

Through December 31, 2002, we incurred approximately \$5.1 million of non-recurring costs associated with the Consolidation, including severance pay, stay bonuses, employee benefits, moving expenses, non-cancelable lease payments, and other costs, of which approximately \$1.0 million and \$4.1 million was recognized in 2002 and 2001, respectively.

Accrued restructuring expenses related to the Consolidation totaled \$1,226,000 at June 30, 2003, and include remaining severance pay, and estimated non-cancelable lease payments and other related costs through approximately September 30, 2004. We paid approximately \$492,000 and \$1,453,000 of Consolidation expenses in the first half of 2003 and 2002, respectively. We expect to pay approximately \$300,000 of these expenses in the last six months of 2003, and the remaining \$926,000 in 2004.

RESOURCE SUFFICIENCY

We believe that cash flows generated from operations and borrowings available under the Banknorth Credit Facility will provide sufficient resources to meet our working capital needs, including costs associated with the Consolidation and the Patent Resolution Payment (as described in Note 6 to the Consolidated Condensed Financial Statements), to finance our capital expenditures and to meet our liquidity requirements through at least December 31, 2003. However, we recognize that the level of financial resources available to us is an important factor, and we will consider additional financing sources as appropriate, including raising additional equity capital on an ongoing basis as market factors and our needs suggest.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

INTEREST RATE RISK

Our exposure to market risk for changes in interest rates relates primarily to borrowings under our revolving credit facility. These borrowings bear interest at variable rates and the fair value of this indebtedness is not significantly affected by changes in market interest rates. An effective increase or decrease of 10% in the current effective interest rates under our credit facility would not have a material effect on our results of operations or cash flow.

FOREIGN CURRENCY EXCHANGE RISK

A substantial portion of our sales are denominated in U.S. dollars and, as a result, we have relatively little exposure to foreign currency exchange risk with respect to sales made. This exposure may change over time as business practices evolve and could have a material adverse impact on our financial results in the future. We do not use forward exchange contracts to hedge exposures denominated in foreign currencies or any other derivative financial instruments for trading or speculative purposes. The effect of an immediate 10% change in exchange rates would not have a material impact on our future results of operations or cash flow.

ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this quarterly report, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures was conducted under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were adequate and designed to ensure that information required to be disclosed by the Company in this report is recorded, processed, summarized and reported in a timely manner, including that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no significant changes in internal controls or in other factors that could significantly affect internal controls, including any corrective actions with regard to significant deficiencies and material weaknesses in internal controls, subsequent to the evaluation described above.

Reference is made to the Certifications of the Chief Executive Officer and Chief Financial Officer about these and other matters filed as exhibits to this report.

PART II. OTHER INFORMATION

ITEM 4. Submission of Matters to a Vote of Security Holders

The Company held its Annual Meeting of Stockholders on May 20, 2003. Matters voted upon at the meeting and the number of votes cast for, against, withheld or abstentions, are as follows:

(1) To consider and act upon a proposal to elect two Directors, one by holders of Common Stock and one by holders of Series B Preferred Stock, to serve until the 2006 Annual Meeting of Stockholders or until their successors have been duly elected and qualified. Nominees were Charles A. Dill and Jeffrey T. Leeds. Votes cast by holders of Common Stock were as follows:

	For	Withheld
Charles A. Dill	5,070,721	252,429

Votes cast by holders of Series B Preferred Stock (on an as-converted basis) were as follows:

	For	Withheld
Jeffrey T. Leeds	444, 444	-

- (2) To approve an amendment to the Company's Non-Employee Directors' Stock Plan to increase the number of shares of Common Stock available for issuance thereunder by 100,000 shares, to an aggregate of 240,000 shares. Votes cast were as follows (counting the votes of common stock and Series B Preferred Stock together as a single class): 4,749,085 shares for; 943,467 shares against; and 75,042 shares abstained.
- (3) To ratify the selection of PricewaterhouseCoopers LLP as the Company's independent accountants for 2003. Votes cast were as follows (counting the votes of common stock and Series B Preferred Stock together as a single class): 5,596,643 shares for; 162,923 shares against; and 8,028 shares abstained.

The following directors continue to serve until the Annual Meeting of Stockholders in the year 2004 or until their successors have been duly elected and qualified: Graham Y. Tanaka and Richard L. Cote.

The following directors continue to serve until the Annual Meeting of Stockholders in the year 2005 or until their successors have been duly elected and qualified: Thomas R. Schwarz and Bart C. Shuldman.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

a. Exhibits filed herein

Exhibit 10.30	OEM Purchase Agreement between Oki Data Americas, Inc. ("Oki Data") and TransAct Technologies Incorporated dated as of June 8, 2003. (Pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended, the Company has requested confidential treatment of portions of this exhibit deleted from the filed copy.)
	deleted from the filed copy.)

Exhibit 10.31 Revolving Credit, Equipment Loan and Security Agreement between TransAct Technologies Incorporated and Banknorth N.A. dated August 6, 2003.

Exhibit 11.1 Computation of earnings per share

Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 32.1 Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002

b. Reports on Form 8-K

A report on Form 8-K was furnished on April 30, 2003 to report under Items 7 and 9 a press release announcing the Company's financial results for the quarter ended March 31, 2003 pursuant to Item 12 of Form 8-K.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> TRANSACT TECHNOLOGIES INCORPORATED (Registrant)

August 11, 2003

/s/ Richard L. Cote

Richard L. Cote Executive Vice President, Secretary,

Treasurer and Chief Financial Officer (Principal Financial Officer)

/s/ Steven A. DeMartino

Steven A. DeMartino Senior Vice President, Finance and Information Technology (Principal Accounting Officer)

22

EXHIBIT LIST

The following exhibits are filed herewith.

Exhibit

10.30	OEM Purchase Agreement between Oki Data Americas, Inc. ("Oki Data") and TransAct Technologies Incorporated dated as of June 8, 2003. (Pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended, the Company has requested confidential treatment of portions of this exhibit deleted from the filed copy.)
10.31	Revolving Credit, Equipment Loan and Security Agreement between TransAct Technologies Incorporated and Banknorth N.A. dated August 6, 2003.
11.1	Computation of earnings per share.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002

CONFIDENTIAL TREATMENT REQUESTED FOR CERTAIN PORTIONS

 $[\ ^{**}]$ indicates that confidential information has been omitted and filed separately with the SEC in an application for confidential treatment.

OKI DATA AMERICAS, INC.

OEM PURCHASE AGREEMENT

Transact Technologies Inc., with a location at 7 Laser Lane, Wallingford, CT 06492 (hereinafter "Customer") agrees to purchase and Oki Data Americas, Inc., with a location at 2000 Bishops Gate Boulevard, Mt. Laurel, New Jersey 08054-4620 (hereinafter "Oki Data") agrees to sell the Product(s), in the quantity specified in the annexed Exhibit A (the Specified Quantity), at the prices set forth in that Exhibit A and upon the terms and conditions set forth herein. "Products" as used herein and throughout the Agreement pertain to printer kits which will be further modified by Customer to create Customer's end product for resale

1. TERM OF AGREEMENT

The term of this Agreement shall be two (2) years commencing on June 8, 2003 (the Effective Date). Orders placed during this twenty-four (24) month ordering period must be scheduled for delivery within thirty (30) months of the Effective Date.

2. CUSTOMER ORDERS

Purchases by Customer will be by individual written Customer purchase orders made during the term of this Agreement issued to and accepted by Oki Data. Each purchase order, subject to the conditions set forth in Paragraph 4 below, shall set forth the desired delivery schedule for each Product.

3. QUANTITY OF PRODUCT

During the term of this Agreement, Customer anticipates purchasing a total quantity of [**] units of Product per year.

4. PRICES

- A. The unit price, minimum order quantity, and any quantity in excess thereof for Products purchased by Customer shall be as set forth in Exhibit A. Oki Data may change the unit price and minimum order quantity by providing Customer with at least one hundred eighty (180) days advance written notice of any such change.
- B. Oki Data warrants that the prices, terms and conditions offered under this Agreement are no less favorable than those offered to other OEM customers buying similar products in similar quantities.
- C. Should Oki Data decrease the price of like products to its other OEM customers, any such decrease will be passed on to the Customer to the

extent that Oki Data offers the same price reduction to its other customers, procuring the same volumes and who are similarly situated. Price decreases do not include marketing programs or price changes that Oki Data may offer through its other channels of distribution, including, but not limited to, spiffs, rebates, one time offers and or marketing incentives.

5. ORDER LEAD TIME & CANCELLATION

Deliveries pursuant to each purchase order shall be scheduled to commence no earlier than one hundred and twenty (120) days after receipt of such purchase order by Oki Data. All purchase orders issued by Customer can not be cancelled or reschedule, except by Customer providing Oki Data with a written cancellation or rescheduling request with five (5) business days of original purchase order date.

6. CUSTOMER FORECASTS

Once each month, at the end of the third week of each month, Customer will furnish to Oki Data a written non-binding forecast of its requirements for the Product(s) and ribbons for the ensuing one hundred eighty (180) days.

7. PAYMENT

- A. Payment shall be made within thirty (30) days from the date of invoice. Interest shall accrue thereafter at the rate of one and one-half $(1\ 1/2\%)$ percent per month on the unpaid balance.
- B. Prices are exclusive of any sales, use, property, and like taxes. Any such tax Oki Data may be required to collect or pay upon the sale or delivery of the Products shall be promptly reimbursed by Customer.

8. PATENT INDEMNITY

A. Oki Data shall defend or settle any suit or proceeding brought against Customer to the extent that such suit or proceeding is based on a claim that Products manufactured to Oki Data's design and purchased hereunder constitute an infringement of an existing United States Patent, provided Oki Data is notified promptly in writing and given complete authority, information and assistance required for defense of same, and Oki Data shall pay all damages and costs

awarded as a result thereof against Customer. Oki Data, however, shall not be responsible for any cost, expense, or compromise incurred or made by Customer without Oki Data's prior written consent.

- B. In the event any Product furnished hereunder is, in Oki Data's opinion, likely to or does become the subject of a claim of infringement of a patent, Oki Data may, at its option and expense, procure for Customer the right to continue using the Product, replace same with a non-infringing Product of similar capability, or modify the Product so it becomes non-infringing. If, in Oki Data's opinion, none of the foregoing alternatives is reasonably available to Oki Data, Oki Data may terminate this Agreement forthwith by written notice to Customer and, upon return or disposal of the Product in accordance with the written instructions of Oki Data, refund the price paid by Customer, less straight line depreciation on the basis of a five (5) year life of the Product.
- C. Oki Data shall have no responsibility or liability for any claim of infringement (i) arising out of the use of its Products in combination with non-Oki Data products, or (ii) if such infringement arises out of Product manufactured to Customer's design, or (iii) if such infringement arises as a result of a customer modification to the Product.
- D. The foregoing states the entire liability of Oki Data with respect to infringement of any patent by the Products of Oki Data or any parts thereof and, anything herein to the contrary notwithstanding, Oki Data's liability to Customer hereunder shall in no event exceed the total price plus taxes and other associated charges paid to Oki Data by Customer for each infringing Product purchased pursuant to this Agreement.

9. TERMINATION

This Agreement may be terminated or canceled as follows:

A. By either party at any time if the other party violates any provision of this Agreement. The defaulting party shall have a period of thirty (30) days from the date of receipt of written notice from the non-defaulting party describing the default within which to remedy the default. Should Customer be the defaulting party, Oki Data, during the aforesaid thirty (30) day period, shall be relieved of any obligations imposed on it by this Agreement until the default is cured. The termination shall become effective at the end of the thirty (30) day period if the

defaulting party has failed to remedy the default.

- B. If either party (i) admits in writing its inability to pay its debts generally as they become due, or (ii) makes an assignment for the benefit of its creditors, or (iii) institutes or consents to the filing of a petition in bankruptcy, whether for reorganization or liquidation, under federal or similar applicable state laws, or (iv) is adjudged bankrupt or insolvent by a court having jurisdiction, then in either of such events, the other party may, by written notice, immediately terminate this Agreement.
- C. Customer's obligation to pay for all Products received by it hereunder shall survive termination of this Agreement. Moreover, should termination be effected by Oki Data for any of the reasons set forth in this Paragraph 10, Customer shall be liable for the undelivered quantity of Products to the same extent as if Customer had canceled deliveries pursuant to Paragraphs 5 or 6 above, at Oki Data's option.

10. SHIPPING AND RISK OF LOSS

All prices are F.O.B. Oki Data's facilities, Mt Laurel New Jersey. Oki Data will package the Products in accordance with accepted standard commercial practices for normal shipment considering the type of Product involved and the normal risks encountered in shipments. Customer shall designate the method of shipment on each individual purchase order issued against this Agreement. Oki Data shall arrange for shipment by the designated method. All transportation charges are freight collect.

11. LIMITATION OF LIABILITY

In no event will Oki Data be liable for loss of profits or incidental, special, or consequential damages arising out of any breach of obligations under this Agreement, nor will Oki Data be liable for any damages caused by delay in delivery of the Products being purchased hereunder.

12. VALUE ADDED

Customer warrants and represents that the Products purchased hereunder are for use and resale by Customer as part of, or as accessories to, equipment manufactured or assembled by Customer, or are modified by Customer so as to change the Products normal functionality from that Product as sold to Customer by Oki Data.

13. EXPORT RESTRICTIONS

Customer warrants that it shall not at any time make or permit any export or reexport of Oki Data Products directly or indirectly to any country, without full compliance with United States export laws and regulations as issued by the United States Department of Commerce, Office of Export Administration, as amended from time to time, as those laws and regulations apply to Oki Data Products, and all other things delivered to, or derived from things delivered to, Customer under the OEM Purchase Agreement. Customer's failure to comply with the requirements of this paragraph constitutes an event of default giving Oki Data the right to terminate the OEM Purchase Agreement immediately.

14. CONFIDENTIALITY AND PROPRIETARY RIGHTS

Each party (including its agents and employees) warrants that it shall not disclose to any third party, or use or reproduce for any purpose whatsoever the Intellectual Property of the other party, and shall treat as proprietary the other parties trade secrets, technical data, methods, processes or procedures or any other confidential, financial, or business information or data obtained from the other party which the receiving party has access to or becomes aware of during the course of its performance of the OEM Purchase Agreement, without the prior written consent of the disclosing party.

Nothing herein shall limit Customer's use or dissemination of information not derived from Oki Data, or any information that was, or subsequently has been, made public by Oki Data. This obligation shall survive the cancellation or other termination of the OEM Purchase Agreement.

15. WARRANTY

All Products purchased under this Agreement are sold without warranty. Receiving inspection quality issues will be addressed between the parties.

16. SPARE PARTS

A. Spare parts, and the prices therefor, for Products purchased hereunder shall be listed in Oki Data's Suggested End-User Price List issued from time to time by Oki Data. Suitable spare parts will be available for a period of seven (7) years from the date of last delivery under this Agreement and may be

purchased by the issuance of a Customer purchase order acceptable to Oki Data. If Customer requires spare parts after they are no longer available from Oki Data, Oki Data will provide available drawings or purchase specifications to assist Customer in obtaining the products from other sources. The documentation to be supplied will be that documentation as is in existence at that time.

- B. The minimum spare parts order is fifty dollars (\$50.00)
- C. Recommended End-User Spare Parts List (RSPL) will be issued from time to time by Oki Data. All spare parts pricing will be at [**] percent off list price with the exception of the following spare parts which will be at [**] off list price: Part Number 55080201, Main Controller Board, M90 Serial; and Part Number 40140601, M150 Serial 1/F Board; and, Part Number 40297801, M150 Parallel 1/F Board.
- D. Ribbons and manuals have special pre-discounted prices and are therefor not subject to the above discount. Purple ribbon part number 52108701 is [**] each, and the black ribbon part number 52109401 is [**] each.

19. GENERAL PROVISIONS

- A. All notices required to be given hereunder will be sent by registered or certified mail, return receipt requested, postage prepaid or by prepaid overnight courier, forwarded to the appropriate party at the address shown below, or at such other addresses as that party may, from time to time, advise in writing, and which have been received in the ordinary course of post.
- B. Neither party shall have the right to assign its rights or obligations under this Agreement except with the written consent of the other party, provided, however, that a successor in interest by merger, by operation of law, or by assignment, purchase of otherwise of the entire business of either party, shall acquire all interest of such party hereunder. Any prohibited assignment shall be null and void.
- C. The failure of either party to enforce at any time the terms, conditions, requirements, or any other provisions of this Agreement shall not be construed as a waiver by such party of any succeeding non-performance of the same term, condition, requirement or any other provision of this Agreement.

- D. The headings of paragraphs contained herein are for convenience and reference only and are not a part of this Agreement, nor shall they in any way affect the interpretation thereof.
- E. The parties agree that if any portion of this Agreement shall be held illegal and/or unenforceable, the remaining portions of this Agreement shall continue to be binding and enforceable provided that the effectivity of the remaining portion of this Agreement would not defeat the overall business intent of the parties, or give one party any substantial financial benefit to the detriment of the other party.
- F. This Agreement and its appendices shall be governed by the laws of the party against whom a claim is being made in any dispute, or if such claim is made in litigation, by the laws of the state of the defendant.
- G. This Agreement constitutes the entire Agreement between the parties and supersedes all prior discussion either oral or in writing.
- H. The terms and conditions of this Agreement will prevail notwithstanding any variance with the terms and conditions of any order or release submitted by Customer, or any release acknowledgment returned by Oki Data. Except as expressly set forth in this Agreement, this Agreement shall not be deemed, or construed to be, modified, amended, rescinded, or canceled in whole or in part, except by written amendment executed by the parties hereto.
- I. EXHIBIT A, PRICES attached hereto, are hereby incorporated herein by this reference.

IN WITNESS WHEREOF, the parties hereto have set their names on the dates hereinafter set forth. $\,$

Transact Technologies, Inc.	Oki Data Americas, Inc.
/s/ Richard L. Cote	/s/ John Insogno
Signature	Signature
Richard L. Cote	John Insogno
Name	Name
EVP, Secretary, Treasurer, CFO	Contract Admin.
Title	Title
June 5, 2003	June 9, 2003
Date	Date

PRICES

OKI DATA KIT	PART NUMBER	MINIMUM ORDER	UNIT PRICE
M90	58238101	[**]	[**]
M150P	40248402	[**]	[**]
M150S	40248401	[**]	[**]
M172P	58221401	[**]	[**]
M172S	58221501	[**]	[**]
ML172IGT	40248403	[**]	[**]

REVOLVING CREDIT, EQUIPMENT LOAN AND SECURITY AGREEMENT

between

TRANSACT TECHNOLOGIES INCORPORATED "Borrower"

and

BANKNORTH, N.A.

"Lender"

Dated: August 6, 2003

REVOLVING CREDIT, EQUIPMENT LOAN AND SECURITY AGREEMENT

THIS Revolving Credit, Equipment Loan and Security Agreement (the "Agreement"), dated as of August 6, 2003 by and between TransAct Technologies Incorporated, a Delaware corporation ("Borrower") and Banknorth, N.A., a national banking association ("Lender");

WITNESSETH:

In consideration of the premises and of the mutual covenants herein contained and to induce Lender to extend credit to Borrower, the parties agree as follows:

- 1 Definitions. Capitalized terms that are not otherwise defined herein shall have the meanings set forth in Exhibit 1 hereto.
- 2 The Loan.
- 2.1 Revolving Credit Loan. Lender agrees, on the terms and conditions set forth in this Agreement, to make Revolving Credit Loans to Borrower from time to time during the Revolving Credit Period in amounts such that the aggregate principal amount of Revolving Credit Loans and the face amount of any letters of credit and banker's acceptances at any one time outstanding will not exceed the lesser of (i) the Maximum Loan Amount and (ii) the Borrowing Base. The Borrowing Base shall be reduced by certain reserves as may be reasonably agreed to by the Borrower and the Lender and consistent with financial statement disclosures by the Borrower and reported in its filings under federal securities law, including without limitation a reserve for the settlement of certain patent claims in the amount of \$1,000,000 (the "Patent Reserve") currently deducted from the Borrowing Base. Within the foregoing limit, Borrower may borrow, prepay and reborrow Revolving Credit Loans at any time during the Revolving Credit Period.
- 2.2 Revolving Note. The Revolving Credit Loans shall be evidenced by a promissory note in the face amount of the Maximum Loan Amount and dated the date hereof and in the form appended here to as Exhibit 2 (the "Revolving Credit Note") and shall be payable in accordance with the terms of the Revolving Credit Note and this Agreement.
 - 2.3 Requesting Interest Rate.
- (a) Each Revolving Credit Loan shall be a Prime Rate Borrowing if made through any controlled disbursement or similar account maintained by the Borrower with Lender or a LIBOR Borrowing if the Borrower so requests in compliance with the provisions of this Agreement. The Borrower must request at least two Business Days prior to the end of any Interest Period that a LIBOR Borrowing be continued as a LIBOR Borrowing (in accordance

with the provisions hereof) otherwise such LIBOR Borrowing will be continued as a Prime Rate Borrowing.

- (b) Each LIBOR Borrowing or continuation of any LIBOR Borrowing shall be in an amount at least equal to \$100,000 or any greater multiple of \$50,000. There shall not at any time be more than a total of four (4) LIBOR Borrowings outstanding for all Loans at any time.
- (c) The Borrower may request a LIBOR Borrowing or continuation of a LIBOR Borrowing not later than 11:00 a.m. Eastern Standard or Daylight Savings time, as applicable, two Business Days before the date of the proposed LIBOR Borrowing or continuation. Each request for a LIBOR Borrowing shall set forth the requested Interest Period and shall be irrevocable.

2.4 Collections Account.

- (a) Borrower shall instruct all Account Debtors and other Persons obligated in respect of Accounts and other Collateral to make all payments in respect of the Accounts or other Collateral directly to Lender (by instructing that such payments be remitted to a post office box under the control of Lender). All such payments made to Lender through the post office box shall be deposited in the Collections Account. Borrower shall pay Lender's standard fees and charges in connection with such lockbox arrangement; as such fees and charges may change from time to time. Borrower further agrees that if the proceeds of any Collateral (including the payments made in respect of Accounts) shall be received by it, Borrower shall, as promptly as possible, deposit such proceeds in the Demand Deposit Account as soon as received. Until so deposited, all such proceeds shall be held in trust by Borrower for and as the property of Lender and shall not be commingled with any other funds or property of Borrower. Borrower hereby irrevocably authorizes and empowers Lender, its officers, employees and authorized agents to endorse and sign its name on all checks, drafts, money orders or other media of payment so delivered, and such endorsements or assignments shall, for all purposes, be deemed to have been made by Borrower prior to any endorsement or assignment thereof by Lender.
- (b) If Borrower subscribes to Lender's cash management services and such services are applicable to the Loan, the terms of such services, as set forth in the Blocked Account Agreement, shall control the manner in which funds are transferred between the Demand Deposit Account and the Loan for credit or debit to the Loan.
- (c) For the purpose of calculating interest due under this Agreement, payment items shall be deemed applied by Lender on account of the Loan two Business Days after receipt in the lockbox, subject to chargebacks for uncollected payment items. No payment item received by Lender shall constitute payment to Lender until such item is actually collected by Lender and credited to the Collections Account; provided, however, Lender shall have the right to charge back to the Collections Account, the Demand Deposit Account (or any other account of Borrower maintained at Lender) any item which is returned for inability to collect, plus accrued

interest during the period of Lender's provisional credit for such item prior to receiving notice of dishonor.

(d) Borrower hereby irrevocably appoints Lender (and any duly authorized Person designated by Lender) as Borrower's attorney-in-fact to endorse Borrower's name on any checks, drafts, money orders or other media of payment which come into Lender's possession or control; this power being coupled with an interest is irrevocable so long as any of the Indebtedness remain outstanding. Such endorsement by Lender under power of attorney shall, for all purposes, be deemed to have been made by Borrower (prior to any subsequent endorsement by the Lender) in negotiation of the item.

2.5 Revolving Credit Loans.

- (a) Lender, in its discretion, may require from Borrower a signed written request for a Revolving Credit Loan in form satisfactory to Lender, which request shall be delivered to Lender no later than 12:00 noon (local Eastern Standard or Eastern Daylight Savings Time as applicable) on the date of the requested Revolving Credit Loan if a Prime Rate Borrowing and as provided in Section 2.3 if a LIBOR Borrowing, and shall set forth the calculation of the Borrowing Base and a reconciliation to the previous request or Borrowing Base Certificate, specify the date (which shall be a Business Day) and the amount of the proposed Revolving Credit Loan and provide such other information as Lender may require. Lender's acceptance of such a request shall be indicated by its making the Revolving Credit Loan requested.
- (b) Notwithstanding the foregoing, Lender may, in its sole and absolute discretion, make or permit to remain outstanding Revolving Credit Loans in excess of the original maximum principal amount of the Revolving Credit Note, and all such amounts shall (i) be part of the Indebtedness evidenced by the Revolving Credit Note, (ii) bear interest as provided herein, (iii) be payable upon demand by Lender, and (iv) be entitled to all rights and security as provided under the Loan Documents.
- (c) Revolving Credit Loans may be repaid and reborrowed during the Revolving Credit Period; provided that if the Borrower repays the Liabilities in full and cancels this Agreement, the Borrower must pay to the Lender at such time a fee prior to the first anniversary of this Agreement equal to one percent (1.0%) of the Maximum Loan Amount, and after the first anniversary of this Agreement and prior to the second anniversary of this Agreement of one half percent (0.50%) of the Maximum Loan Amount. Such payment shall be due and payable upon the giving of any notice to the Lender of the cancellation of this Agreement by the Borrower and shall be Indebtedness hereunder.
- (d) Borrower will maintain all of its primary deposit accounts with Lender, provided that Borrower may continue to utilize a deposit account with Tompkins County Trust in Ithaca, New York; provided that Tompkins County Trust executes the block account agreement (the "Tompkins Blocked Account Agreement") in the form appended hereto as Exhibit 3 and such account is closed within ninety (90) days of the date hereof.

2.6 Equipment Line. In addition to the Revolving Credit Loans made pursuant to Section 2.1 above, and subject to the terms and conditions set forth herein, the Lender shall make available to the Borrower Equipment Loans up to a maximum aggregate principal amount of \$1,000,000 (the "Equipment Loan Amount") to the Borrower to be repaid as provided in the Equipment Notes in the form appended hereto as Exhibit 4 provided, however, that each such Equipment Loan shall not exceed between eighty percent (80%) of the net invoice cost (which shall be exclusive of shipping, handling, installation and all other "soft" costs) of any new Equipment to be purchased by Borrower. Borrower may request Equipment Loans prior up to July 31, 2004 during any period in which no Event of Default exists and is continuing up to the Equipment Loan Amount. Each Equipment Loan may be prepaid without penalty except for any prepayment of any LIBOR Borrowing or Fixed Rate Borrowing which will be subject to the provisions of Section 2.15. Principal amounts of Equipment Loans which have been repaid or prepaid may not be reborrowed.

The Equipment Loan for \$450,000.00 made on the date hereof shall be payable based upon 60 equal monthly payments of principal commencing one month from the date hereof with interest payable monthly with each payment of principal at the rate selected by the Borrower. All further Equipment Loans shall be payable interest only as a Prime Rate Borrowing or a LIBOR Borrowing until the earlier of the date upon which the Equipment Loans are advanced up to the Equipment Loan Amount or July 31, 2004. Thereafter the then outstanding balance of the Equipment Loans advanced after the date hereof shall amortize based on 60 equal monthly principal payments with interest. Upon the date amortization commences the Borrower must choose whether such Equipment Loan will be a Fixed Rate Borrowing for the balance of the term of the Equipment Loan or either a LIBOR Borrowing or the Prime Rate Borrowing for the balance of the terms of the Equipment Loan. Notwithstanding anything hereinabove to the contrary, the entire unpaid principal balance of Equipment Loans and any accrued and unpaid interest thereon, shall be immediately due and payable upon the earlier to occur of (i) the acceleration of the Indebtedness as provided in Section 8 hereof or (ii) July 31, 2008.

 $2.7\,$ Letters of Credit. Lender in its sole discretion may issue letters of credit or bankers' acceptances upon terms and conditions satisfactory to Lender.

2.8 Repayment of Loans.

- (a) The Revolving Credit Loans shall mature, and the principal amount thereof and all interest, fees, expenses and other amounts payable under the Loan Documents shall be due and payable on the last day of the Revolving Credit Period unless extended in writing by the Lender in its sole discretion.
- (b) The principal amount of each Equipment Note shall be payable as provided in Section 2.6 hereof and the Equipment Notes.
- (c) The Equipment Notes may be prepaid as provided in Section 2.6 hereof.

- (d) Borrower shall pay interest on the aggregate unpaid principal balance of each LIBOR Borrowing from the date of each such Loan through and including the last day of the Interest Period chosen by Borrower with respect to such LIBOR Borrowing or any continuation thereof as provided in Section 2.13 and shall pay all interest accrued but unpaid at the option of Lender (i) on the first day of each month, (ii) monthly from the date the LIBOR Borrowing is made or (iii) on the last day of the applicable Interest Period. Accrued and unpaid interest on all Prime Rate Borrowings shall be due and payable on the first day of each calendar month.
- (e) Lender may debit any deposit account of Borrower with Lender, the Demand Deposit Account the Collections Account and/or make Revolving Credit Loans to Borrower (whether or not in excess of the lesser of the Maximum Loan Amount and the Borrowing Base) and apply such amounts to the payment of interest, fees, expenses and other amounts to which Lender may be entitled from time to time under any Indebtedness due Lender and Lender is hereby irrevocably authorized to do so without the consent of Borrower.
- (f) Borrower shall make each payment of principal of and interest on the Loan and fees hereunder not later than 12:00 noon (Eastern Standard or Eastern Daylight Savings Time as applicable) on the date when due, without set off, counterclaim or other deduction, in immediately available funds to Lender at its address referred to in Section 10.4. Whenever any payment of principal of, or interest on, the Loans or of fees shall be due on a day, which is not a Business Day, the date for payment thereof shall be extended to the next succeeding Business Day. If the date for any payment of principal is extended by operation of law or otherwise, interest thereon shall be payable for such extended time.
- (g) To the extent that the aggregate amount of all Revolving Credit Loans exceeds the Borrowing Base, the amount of such excess will be paid immediately to Lender upon Lender's demand. Failure to make such payment shall be an immediate Event of Default.
- 2.9 Overdue Amounts. Any payments not made as and when due shall bear interest from the date due until paid at the Default Rate, in Lender's discretion.

2.10 Fees.

- (a) Borrower shall pay to Lender a non-refundable facility fee in the amount of \$10,000.00 on the date of this Agreement.
- (b) Borrower shall pay to Lender a unused facility fee for each day at a rate per annum equal to the product of (i) one-quarter of one percent divided by 360 multiplied by (ii) the difference between (A) the Maximum Loan Amount and (B) the aggregate outstanding amount of the Revolving Credit Loans on such day, payable monthly on the first day of each calendar month with respect to the immediately preceding month.

2.11 Statement of Account. Lender will provide Borrower with a statement of account on a monthly basis, such statement will be presumed complete and accurate and will be definitive and binding on Borrower, unless objected to with specificity by Borrower in writing within forty-five (45) days after receipt.

2.12 Interest Rate.

- (a) The Revolving Credit Loans comprising each Prime Rate Borrowing shall bear interest at a rate per annum equal to the Prime Rate as adjusted from time to time.
- (b) The Revolving Credit Loans and Equipment Loans comprising each LIBOR Borrowing shall bear interest at a rate per annum equal to the Adjusted LIBO Rate for the Interest Period in effect for such LIBOR Borrowing plus the Applicable Margin for each such Type of Loan.
- (c) Equipment Loans comprising each Prime Rate Borrowing shall bear interest at a rate per annum equal to the Prime Rate plus 0.25% as adjusted from time to time.
- (d) Equipment Loans comprising each Fixed Rate Borrowing shall bear interest at a rate per annum equal to the Fixed Rate quoted on by the Lender prior to the date of such Equipment Loan.
- (e) If prior to the commencement of any Interest Period for a LIBOR Borrowing the Lender determines (which determination shall be conclusive absent manifest error):
 - (i) that adequate and reasonable means do not exist for ascertaining the Adjusted LIBO Rate or the LIBO Rate, as applicable, for such Interest Period; or
 - (ii) that, due to changes in circumstances, the Adjusted LIBO Rate or the LIBO Rate, as applicable, for such Interest Period will not adequately and fairly reflect the cost to the Lender of making or maintaining their Loans included in such LIBOR Borrowing for such Interest Period;

then the Lender shall give notice thereof to the Borrower by telephone or telecopy as promptly as practicable thereafter and Loan shall be made as a Prime Rate Borrowing.

(f) All interest hereunder shall be computed on the basis of a year of 360 days, and in each case shall be payable for the actual number of days elapsed (including the first day but excluding the last day). The applicable Prime Rate, Adjusted LIBO Rate, Fixed Rate or LIBO Rate shall be determined by Lender and such determination shall be conclusive absent manifest error.

2.13 Increased Costs.

(a) If any Change in Law shall:

- (i) impose, modify or deem applicable any reserve, special deposit or similar requirement against assets of, deposits with or for the account of, or credit extended by the Lender (except any such reserve requirement reflected in the Adjusted LIBO Rate); or
- (ii) impose on the Lender or the London interbank market any other condition affecting this Agreement or LIBOR Borrowings made by the Lender;
- (iii) and the result of any of the foregoing shall be to increase the cost to the Lender of making or maintaining any LIBOR Borrowing (or of maintaining its obligation to make any such Loan), then the Borrower will pay to the Lender such additional amount or amounts as will compensate the Lender for such additional costs incurred or reduction suffered.
- (b) If the Lender reasonably determines that any Change in Law regarding capital requirements has or would have the effect of reducing the rate of return on the Lender's capital or on the capital of the Lender's holding company, if any, as a consequence of this Agreement or the Loans made by the Lender, to a level below that which the Lender or the Lender's holding company could have achieved but for such Change in Law (taking into consideration the Lender's policies and the policies of the Lender's holding company with respect to capital adequacy), then from time to time the Borrower will pay to the Lender such additional amount or amounts as will compensate the Lender or the Lender's holding company, for any such reduction suffered.
- (c) A certificate of the Lender setting forth the amount or amounts necessary to compensate the Lender or its holding company, as the case may be, as specified in paragraph (a) or (b) of this Section 2.13 and setting forth in reasonable detail the basis for such claim and a calculation of the amount payable to the Lender shall be delivered to the Borrower and shall be conclusive so long as it reflects a reasonable basis for the calculation of the amounts set forth therein and does not contain any manifest error. The Borrower shall pay the Lender the amount shown as due on any such certificate within 10 days after receipt thereof.

2.14 Break Funding Payment.

(a) In the event of (i) the payment of any principal of any LIBOR Borrowing other than on the last day of an Interest Period applicable thereto (including as a result of an Event of Default), (ii) the conversion of any LIBOR Borrowing other than on the last day of the Interest Period applicable thereto, or (iii) the failure to borrow, convert, continue or prepay any LIBOR Borrowing on the date specified in any notice delivered pursuant hereto (regardless of whether such notice is permitted to be revocable and is revoked in accordance herewith) then, in any such

event, the Borrower shall compensate the Lender for the loss, cost and expense attributable to such event, including the LIBOR Yield Maintenance Fee.

(b) In the event of the prepayment of any principal of any Fixed Rate Borrowing (including as a result of an Event of Default) the Borrower shall compensate the Lender for the loss, cost and expense attributable to such prepayment in an amount equal to the greater of (i) one percent (1.00%) of the principal amount so prepaid or (ii) the Fixed Rate Yield Maintenance Fee.

2.15 Mandatory Prepayments.

- (a) Sale, Damage, Destruction, etc. If Borrower sells any Equipment, or if any of the Collateral is damaged, destroyed or taken by condemnation, Borrower shall pay to Lender, unless otherwise specifically provided herein or otherwise agreed to by Lender, as and when received by Borrower and as a mandatory prepayment of the Loans, to be applied first against the last maturing installments of principal of any Equipment Loan used to finance the purchase of such Equipment, if any, in the inverse order thereof and then (or otherwise) to the Revolving Credit Loans, subject to Borrower's ability to reborrow Revolving Credit Loans in accordance with the terms hereof (or, at Lender's option, such of the other Indebtedness of Borrower as Lender may elect), a sum equal to the net proceeds received by Borrower from (i) such sale or (ii) such damage, destruction or condemnation, provided, however, that without Lender's consent, unless and until an Event of Default has occurred and is continuing:
 - (i) obsolete or worn out Equipment may be sold or otherwise disposed of by Borrower and the proceeds thereof may be retained by Borrower, so long as the fair market value of any such Equipment sold or otherwise disposed of in any single transaction is less than \$25,000, and the fair market value, in the aggregate, of all such Equipment sold or otherwise disposed of by Borrower during any twelve-month period is less than \$50,000; and
 - (ii) proceeds of Collateral arising from the damage, destruction or condemnation thereof may be retained by Borrower and used by Borrower to repair, restore or replace such Collateral, as the case may be, so long as the fair market value of any such Collateral damaged, destroyed or condemned in any single incident is less than \$25,000 and the fair market value, in the aggregate, of all such Collateral owned by Borrower and damaged, destroyed or condemned during any twelve-month period is less than \$50,000.
- 3 Conditions Precedent to Borrowing. Prior to making any Loan, the following conditions shall have been satisfied, in the sole opinion of Lender and its counsel:
- 3.1 Conditions Precedent to Initial Advance. In addition to any other requirement set forth in this Agreement, Lender will not make the initial Loan unless and until the following conditions shall have been satisfied:

- (a) Loan Documents. Borrower and each other party to any Loan Document, as applicable, shall have executed and delivered this Agreement, the Revolving Credit Note, the initial Equipment Note and other required Loan Documents, all in form and substance satisfactory to Lender.
- - (i) A copy of the governing instruments of Borrower and each Subsidiary, and a good standing certificate of Borrower and each Subsidiary, certified by the appropriate official of its state of incorporation and the State of Connecticut, if different;
 - (ii) Incumbency certificate and certified resolutions of the board of directors (or other appropriate Persons) of Borrower and each other Person executing any Loan Documents, signed by the Secretary or another authorized officer of Borrower or such other Person, authorizing the execution, delivery and performance of the Loan Documents;
 - (iii) The legal opinion of Borrower's legal counsel addressed to Lender regarding such matters as Lender and its counsel may reasonably request;
 - (iv) A satisfactory Borrowing Base Certificate duly completed by Borrower, together with all supporting statements, schedules and reconciliation as required by Lender:
 - (v) Satisfactory evidence of payment of all fees due and reimbursement of all costs incurred by Lender, and evidence of payment to other parties of all fees or costs which Borrower is required to pay under this Agreement;
 - (vi) UCC searches and other Lien searches showing no existing security interests in or Liens on the Collateral other than Permitted Liens or Liens to be terminated upon funding of the initial Loan and for which the Lender has a satisfactory payoff letter;
 - (vii) Guaranties from each of the Guarantors;
 - (viii) Evidence of compliance with all orders and findings from any governmental body relating to the enforcement of Environmental Laws;
 - (ix) Fully executed and completed certificate in the form appended hereto as Exhibit 5 (the "Perfection Certificate");

- (x) All material contracts of Borrower, if applicable, including, without limitation, the GTECH Contract, the Hewlett Packard Contract, the Okidata Contract, and any of the following, which if cancelled or violated would have a Material Adverse Effect on the Borrower: leases, union contracts, labor contracts, other vendor supply contracts, other customer contracts, license agreements and distributorship agreements and such contracts and agreements shall be satisfactory in all respects to Lender;
- (xi) Payout letter in form satisfactory to Lender from LaSalle Business Credit; and
- (xii) Intellectual Property Security Agreement.
- (c) Insurance. Borrower shall have delivered to Lender satisfactory evidence of insurance meeting the requirements of Section 5.3.
- (d) Perfection of Liens. UCC-1 financing statements shall duly have been recorded or filed in the manner and places required by law to establish, preserve, protect and perfect the interests and rights created or intended to be created by the security interest granted hereunder; and all taxes, fees and other charges in connection with the execution, delivery and filing of the financing statements shall duly have been paid.
- (e) Lien Waiver Lender shall have received a Lien Waiver satisfactory to it from (i) all lessors of real property to the Borrower or in which Collateral is located and (ii) all processors and vendors agreed to by the Borrower and the Lender.
- (f) Additional Documents. Borrower shall have delivered to Lender all additional opinions, documents, certificates and other assurances that Lender or its counsel may require.
- 3.2 Conditions Precedent to Each Advance. The following conditions, in addition to any other requirements set forth in this Agreement, shall have been met or performed by the requested date for any Revolving Credit Loan or Equipment Loan (whether or not a written request is required) shall be deemed to be a representation that all such conditions have been satisfied:
- (a) No Default. No Default shall have occurred and be continuing or would occur upon the making of the Revolving Credit Loan or Equipment Loan in question.
- (b) Correctness of Representations. All representations and warranties made by Borrower herein or otherwise in writing in connection herewith shall be true and correct in all material respects with the same effect as though the representations and warranties had been made on and as of the proposed date for the Revolving Credit Loan or Equipment Loan except to the extent that such representations relate to a specific date or prior event.

- (c) Limitations Not Exceeded. The proposed Revolving Credit Loan shall not cause the outstanding principal balance of the Revolving Credit Loans to exceed the lesser of the Maximum Loan Amount and the Borrowing Base.
- (d) Further Assurances. Borrower shall have delivered such further documentation or assurances as Lender may reasonably require.
- 4 Representations and Warranties. In order to induce Lender to enter into this Agreement and to make the Loans provided for herein, Borrower makes the following representations and warranties, all of which shall survive the execution and delivery of the Loan Documents. Unless otherwise specified, such representations and warranties shall be deemed made as of the date hereof and as of each date the Borrower requests a Revolving Credit Loan:
- 4.1 Valid Existence and Power. Borrower and each Subsidiary is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its organization and is duly qualified or licensed to transact business in all places where the failure to be so qualified would have a Material Adverse Effect on it. Each of Borrower and each other Person which is a party to any Loan Document (other than Lender) has the power to make and perform the Loan Documents executed by it and all such instruments will constitute the legal, valid and binding obligations of such Person, enforceable in accordance with their respective terms, subject only to bankruptcy and similar laws affecting creditors' rights generally.
- 4.2 Authority. The execution, delivery and performance thereof by Borrower and each other Person (other than Lender) executing any Loan Document have been duly authorized by all necessary action of such Person, and do not and will not violate any provision of law or regulation, or any writ, order or decree of any court or governmental or regulatory authority or agency or any provision of the governing instruments of such Person, and, except as set forth on Schedule 4.2, do not and will not, with the passage of time or the giving of notice, result in a breach of, or constitute a default or require any consent under, or result in the creation of any Lien upon any property or assets of such Person pursuant to, any law, regulation, instrument or agreement to which any such Person is a party or by which any such Person or its respective properties may be subject, bound or affected.
- 4.3 Financial Condition. Other than as disclosed in financial statements delivered on or prior to the date hereof to Lender, neither Borrower nor any Subsidiary has any direct or contingent obligations or liabilities (including any guarantees or leases) or any material unrealized or anticipated losses from any commitments of such Person except as described on Schedule 4.3 (if any). All such financial statements have been prepared in accordance with GAAP (other than the absence of footnotes and subject to year end adjustment, as to interim statements) and fairly present the financial condition of Borrower or Subsidiary, as the case may be, as of the date thereof. Borrower is Solvent, and after consummation of the transactions set forth in this Agreement and the other Loan documents, Borrower will be Solvent.

- 4.4 Litigation. Except as disclosed on Schedules 4.4 and 4.14 (if any), there are no suits or proceedings pending, or to the knowledge of Borrower threatened, before any court or by or before any governmental or regulatory authority, commission, bureau or agency or public regulatory body against or affecting Borrower or any Subsidiary, or their assets, which if adversely determined would have a Material Adverse Effect on Borrower or such Subsidiary.
- 4.5 Agreements, Etc. Neither Borrower nor any Subsidiary is a party to any agreement or instrument or subject to any court order, governmental decree or any charter or other corporate restriction, adversely affecting its business, assets, operations or condition (financial or otherwise), and except as set forth on Schedule 4.5 (if any), no such Person is in default in the performance, observance or fulfillment of any of the material obligations, covenants or conditions contained in any agreement or instrument to which it is a party, or any law, regulation, decree, order or the like.
- 4.6 Authorizations. All authorizations, consents, approvals and licenses required under applicable law or regulation for the ownership or operation of the property owned or operated by Borrower or any Subsidiary or for the conduct of any business in which it is engaged have been duly issued and are in full force and effect, and it is not in default, nor has any event occurred which with the passage of time or the giving of notice, or both, would constitute a default, under any of the terms or provisions of any part thereof, or under any order, decree, ruling, regulation, closing agreement or other decision or instrument of any governmental commission, bureau or other administrative agency or public regulatory body having jurisdiction over such Person, which default would have a Material Adverse Effect on such Person. Except as noted herein, no approval, consent or authorization of, or filing or registration with, any governmental commission, bureau or other regulatory authority or agency is required with respect to the execution, delivery or performance of any Loan Document.
- 4.7 Title. Each of Borrower and each Subsidiary have good title to all of the assets shown in its financial statements free and clear of all Liens, except Permitted Liens.
- 4.8 Collateral. The security interests granted to Lender herein and pursuant to any other Security Agreement (a) constitute and, as to subsequently acquired property included in the Collateral covered by the Security Agreement, will constitute, security interests under the Code entitled to all of the rights, benefits and priorities provided by the Code and (b) are, and as to such subsequently acquired Collateral will be, fully perfected, superior and prior to the rights of all third persons, now existing or hereafter arising, subject only to Permitted Liens. All of the Collateral is intended for use solely in Borrower's business.
- 4.9 Taxes. Borrower and each Subsidiary have filed all federal and state income and other tax returns which are required to be filed, and have paid all taxes as shown on said returns and all taxes, including withholding, FICA and ad valorem taxes, shown on all assessments received by it to the extent that such taxes have become due. Except as set forth on Schedule 4.9, neither Borrower nor any Subsidiary is subject to any federal, state or local tax Liens nor has

such Person received any notice of deficiency or other official notice to pay any taxes. Borrower and each Subsidiary have paid all sales and excise taxes payable by it.

- 4.10 Labor Law Matters. No goods or services have been produced by Borrower or any Subsidiary in violation of any applicable labor laws or regulations or any collective bargaining agreement or other labor agreements or in violation of any minimum wage, wage-and-hour or other similar laws or regulations, except for such violations as would not have a Material Adverse Effect on Borrower.
- 4.11 Accounts. Each Account, instrument, chattel paper and other writing constituting any portion of the Collateral (a) is genuine and enforceable in accordance with its terms except for such limits thereon arising from bankruptcy and similar laws relating to creditors' rights; (b) is not subject to any deduction or discount (other than as stated in the invoice), defense, set off, claim or counterclaim not accounted for in the Borrowing Base Certificate or as to which Borrower has notified Lender in writing in a Borrowing Base Certificate and accounted for in such Borrowing Base Certificate; (c) is not subject to any other circumstances that would impair the validity, enforceability or amount of such Collateral except to the extent accounted for in a Borrowing Base Certificate delivered to the Lender; (d) arises from a bona fide sale of goods or delivery of services in the ordinary course and in accordance with the terms and conditions of any applicable purchase order, contract or agreement; (e) is free of all Liens other than Inchoate Liens; and (f) is for a liquidated amount maturing as stated in the invoice therefore. Each Account included in any Borrowing Base Certificate, report or other document as an Eligible Account meets all the requirements of an Eligible Account set forth herein.
- 4.12 Judgment Liens. Neither Borrower nor any Subsidiary, nor any of their assets, are subject to any unpaid judgments (whether or not stayed) or any judgment liens in any jurisdiction.
- 4.13 Subsidiaries. Borrower's Subsidiaries are listed on Schedule 4.13.
- Environmental. Except as disclosed on Schedule 4.14 or 4.14 remedied to the satisfaction of the appropriate regulatory agency and to the best knowledge of the Borrower, and except for ordinary and customary amounts of solvents, cleaners and similar materials used in the ordinary course of Borrower's business and in material compliance with all Environmental Laws, Borrower has not generated, stored or disposed of any Regulated Material on any portion of any property currently owned or operated by Borrower, or transferred any Regulated Material from such property to any other location in violation of any applicable Environmental Laws. Except as disclosed on Schedule 4.14, to the best knowledge of the Borrower, Borrower is in material compliance with all applicable Environmental Laws, and Borrower has not been notified of any action, suit, proceeding or investigation which calls into question compliance by Borrower with any Environmental Laws, or which seeks to suspend, revoke or terminate any license, permit or approval necessary for the generation, handling, storage, treatment or disposal of any Regulated Material. To the best knowledge of Borrower, any material non-compliance whether set forth on

Schedule 4.14 or otherwise, which has been the subject of an investigation by a regulatory agency has been remedied or is being remedied to the satisfaction of the applicable regulatory agency.

- ERISA. Except as set forth on Schedule 4.15, no Benefit Plan was in violation in any material respect of any of the provisions of ERISA or any of the qualification requirements of Section 401(a) of the IRC within the immediately preceding five year period, no non-exempt Prohibited Transaction or Reportable Event has occurred with respect to any Benefit Plan, no Benefit Plan has been the subject of a waiver of the minimum funding standard under Section 412 of the IRC, no Benefit Plan has experienced an accumulated funding deficiency under Section 412 of the IRC, no Lien has been imposed upon the Borrower or any ERISA Affiliate of Borrower under Section 412(n) of the IRC, no Benefit Plan has been amended in such a way that the security requirements of Section 401(a)(29) of the IRC apply, no notice of intent to terminate a Benefit Plan has been distributed to affected parties or filed with the PBGC under Section 4041 of ERISA, and no Benefit Plan has been terminated under Section 4041(e) of ERISA, the PBGC has not instituted proceedings to terminate, or appoint a trustee to administer, a Benefit Plan and no event has occurred or condition exists which might reasonably constitute grounds under Section 4042 of ERISA for the termination of, or the appointment of a trustee to administer, any Benefit Plan, neither Borrower nor any ERISA Affiliate of Borrower would be liable for any amount in the aggregate pursuant to Sections 4062, 4063 or 4064 of ERISA if all Benefit Plans terminated as of the most recent valuation dates of such Benefit Plans which would reasonably result in a Material Adverse Effect; neither Borrower nor any ERISA Affiliate of Borrower maintains any employee welfare benefit plan, as defined in Section 3(1) of ERISA, which provides any benefits to an employee or the employee's dependents with respect to claims incurred after the employee separates from service other than is required by applicable law; and neither Borrower nor any ERISA Affiliate of Borrower has incurred or expects to incur any withdrawal liability to any Multiemployer Plan and after the Closing Date, none of the above-described events shall occur which are reasonably likely to result in Material Adverse
- 4.16 Investment Company Act. Neither Borrower nor any Subsidiary is an "investment company" as defined in the Investment Company Act of 1940, as amended.
- 4.17 Compliance with Covenants; No Default. Borrower is, and upon funding of the Loans will be, in compliance with all of the covenants hereof. No Default has occurred, and the execution, delivery and performance of the Loan Documents and the funding of the Loans will not cause a Default.
- 4.18 Intellectual Property. The Borrower and each of its Subsidiaries own such patents, trademarks, copyrights and other intellectual property to operate their respective businesses and have valid and enforceable licenses or rights to any additional patents, trademarks and registered copyrights necessary for the operation of their respective businesses. Schedule 4.18 is a complete list of all owned and licensed patents, trademarks, copyrights and other intellectual property of the Borrower or any of its Subsidiaries. Except as set forth on Schedule 4.18, no claim of infringement has been asserted against the Borrower as to any intellectual property.

- 4.19 Full Disclosure. There is no fact (other than facts which are generally available to the public and not particular to Borrower, such as general economic or industry trends) which is known by Borrower that Borrower has not disclosed to Lender which would have a greater than \$100,000 negative impact on the Company's results of operations or Collateral, as determined under generally accepted accounting principles, in the then current quarter. Taken as a whole the Loan Documents and any agreement, document, certificate or statement delivered by Borrower to Lender do not contain any untrue statement of a material fact or omit to state any material fact which is known by Borrower and which is necessary to keep the other statements from being misleading.
- 4.20 Perfection Certificate. All representations, warranties and statements made by Borrower in the Perfection Certificate executed and delivered by Borrower to Lender in connection with the Loan are true and correct as of the date hereof.
- 5 Affirmative Covenants of Borrower. Borrower covenants and agrees that from the date hereof and until payment in full of the Indebtedness and the formal termination of this Agreement, Borrower and each Subsidiary:
- 5.1 Use of Loan Proceeds. Shall use the proceeds of the Revolving Credit Loans only for the repayment of outstanding loans due to LaSalle Business Credit Corp. and for working capital to be used in the operation of Borrower's business, and the Borrower shall furnish Lender all evidence that it may reasonably require with respect to such use. The Equipment Loans shall be used exclusively to acquire equipment to be used in the operation of the Borrower's business.
- 5.2 Maintenance of Business and Properties. Shall at all times maintain, preserve and protect all Collateral and all the remainder of its material property used or useful in the conduct of its business, and keep the same in good repair, working order and condition (ordinary wear and tear accepted), and from time to time make, or cause to be made, all material needful and proper repairs, renewals, replacements, betterments and improvements thereto so that the business carried on in connection therewith may be conducted properly and in accordance with standards generally accepted in businesses of a similar type and size at all times, and maintain and keep in full force and effect all licenses and permits reasonably necessary to the proper conduct of its business.
- 5.3 Insurance. Shall maintain such liability insurance, workers' compensation insurance, business interruption insurance and casualty insurance as may be required by law, customary and usual for prudent businesses in its industry or as may be reasonably required by Lender and shall insure and keep insured all Collateral and other properties in good and responsible insurance companies satisfactory to Lender. Such insurance shall insure all Collateral no matter where located, including collateral held by third parties as processors or vendors to the Borrower. All hazard insurance covering Collateral shall be in amounts and shall contain co-insurance and deductible provisions approved by Lender, shall name and directly insure Lender

as secured party and loss payee under a long-form loss payee clause acceptable to Lender, or its equivalent, and shall not be terminable except upon 30 days' written notice to Lender.

- 5.4 Notice of Default. Shall provide to Lender prompt notice of (a) the occurrence of a Default and what action (if any) Borrower is taking to correct the same, (b) any material litigation or material changes in existing litigation or any judgment against it or its assets, (c) any material damage or loss to property, (d) any notice from taxing authorities as to claimed deficiencies or any tax lien or any notice relating to alleged ERISA violations, (e) any ERISA Event (f) any material rejection, return, offset, dispute, loss or other circumstance with respect to the Collateral not reflected in the then current Borrowing Base Certificate, (g) the cancellation or termination of, or any default under, any material agreement to which Borrower is a party or by which any of its properties are bound, or any acceleration of the maturity of any Debt of Borrower; and (h) any loss or threatened loss of material licenses or permits.
- 5.5 Inspections. Shall permit inspections of the Collateral and the records of such Person pertaining thereto and verification of the Accounts, at such times and in such manner as may be reasonably required by Lender; provided that prior to an Event of Default such examinations shall take place during normal business hours of the Borrower and upon twenty-fours (24) hours prior notice. Borrower shall further permit such inspections, reviews and field examinations of its other records and its properties (with such reasonable frequency and at such reasonable times as Lender may desire) by Lender as Lender may deem necessary or desirable from time to time. Provided, that prior to an Event of Default, the Lender shall conduct such examinations no more than three times a year. The cost of such field examinations, reviews, verifications and inspections shall be borne by Borrower and, prior to an Event of Default, shall not exceed \$750.00 per day plus out of pocket expenses and not more than \$11,000 per calendar year; provided such fees shall be subject to periodic review by Lender.
- 5.6 Financial Information. Shall maintain books and records in accordance with GAAP and shall furnish to Lender the following periodic financial information:
 - (a) Periodic Borrowing Base Information.
 - (i) By the second Business Day of each subsequent week Borrower shall deliver to Lender a Borrowing Base Certificate for the previous week in form appended hereto as Exhibit 6 (each a "Borrowing Base Certificate").
 - (ii) Within twenty (20) days of the end of each fiscal month (or more frequently if required by Lender), in addition to a completed Borrowing Base Certificate in such form as Lender shall require Borrower shall attach the following to the Borrowing Base Certificate, which shall be certified by the chief financial officer or chief executive officer of Borrower to be accurate and complete and in compliance with the terms of the Loan Documents: (i) a report listing all Accounts and all Eligible Accounts of Borrower as of the last Business Day of such fiscal month (an "Accounts Receivable Report") which shall include

the amount and age of each Account, the name and mailing address of each Account Debtor, a detailing of all credits due such Account Debtor by Borrower stated in the number of days which have elapsed since the date each such credit was issued by Borrower, and such other information as Lender may require in order to verify the Eligible Accounts, all in reasonable detail and in form acceptable to Lender, (ii) a report listing all Inventory and all Eligible Inventory of Borrower as of the last Business Day of such fiscal month, the cost thereof, specifying Raw Material Eligible Inventory and Finished Goods Eligible Inventory as well as work in process and all Inventory which has not been timely sold by Borrower in the ordinary course of business, and such other information as Lender may require relating thereto, all in form acceptable to Lender (an "Inventory Report"), and (iii) a report reconciling (x) the Accounts and Inventory of Borrower as set forth on the Accounts Receivable Report and the Inventory Report attached to the Borrowing Base Certificate to (y) the aggregate Accounts and Inventory set forth in the financial statements delivered to Lender pursuant to Section 5.6(c) (which shall be based upon Borrower's general ledger).

(b) Inventory and Equipment Reports. In addition to the reports required in Section 5.6 (a) (ii), the Borrower has delivered as of the date hereof a report listing for each of the processors and vendors listed on Schedule 3 to Perfection Certificate (i) the name and address of any third party which is holding, processing or using such Inventory or Equipment and (ii) stating whether such third party has executed a Lien Waiver in favor of the Lender (the "Inventory and Equipment Report"), and a spread sheet setting forth in summary the tooling by vendor, whether or not listed on the Perfection Certificate. The Borrower shall update the tooling at vendors listed on Schedule 3 to the Perfection Certificate at any time when there is a change which exceeds \$50,000 in the aggregate in the tooling at any particular location or any new location when the tooling at a vendor exceeds \$50,000 in value. Notwithstanding the forgoing, the Borrower shall deliver to the Lender an update to the Inventory and Equipment Report not later than thirty (30) days after the end of each fiscal quarter, modifying Schedule 3 to the Perfection Certificate, if necessary, so that the vendors listed on Schedule 3 to the Perfection Certificate as holding tooling make up at least 80% of the value of tooling at all vendors and listing any new processors holding inventory of a value of more than \$50,000 and the amount of inventory at that processor.

(c) Interim Statements.

(i) Within thirty (30) days after the end of each fiscal month interim statements, including a consolidated balance sheet of Borrower at the end of that period and a consolidated income statement and statement of cash flows for that period (and for the portion of the fiscal year ending with such period), together with all supporting schedules, setting forth in comparative form the figures for the same period of the preceding fiscal year, and certified by the chief financial officer of Borrower as true and correct and fairly representing the financial condition of Borrower and its Subsidiaries and that such statements are prepared

- 17 -

in accordance with GAAP, except without footnotes and subject to normal year-end audit adjustments; and

- (ii) Within forty-five days after the end of each fiscal quarter, a copy of Borrower's Form 10-Q submitted to the Securities and Exchange Commission, including a consolidated balance sheet of Borrower at the end of that period and a consolidated income statement and statement of cash flows for that period (and for the portion of the fiscal year ending with such period), together with all supporting schedules, setting forth in comparative form the figures for the same period of the preceding fiscal year, and certified by the chief financial officer of Borrower as true and correct and fairly representing the financial condition of Borrower and its Subsidiaries and that such statements are prepared in accordance with GAAP, except without footnotes and subject to normal year-end audit adjustments; provided that each fiscal quarter financial statement delivered to the Lender hereunder shall be reviewed but not audited;
- (d) Annual Statements. As soon as available and in any event within 90 days after the end of each fiscal year of the Borrower:
 - (i) a copy of Borrower's Form 10-K as submitted to the Securities and Exchange Commission, including:
 - (ii) consolidated statements of income, retained earnings and cash flows of the Borrower for such fiscal year and the related consolidated sheets of the Borrower as at the end of such fiscal year, setting forth in each case in comparative form the corresponding consolidated figures for the preceding fiscal year; and
 - (iii) an opinion of independent certified public accountants of recognized standing (without a "going concern" or like qualification or exception and without any qualification or exception as to the scope of such audit) stating that said financial statements referred to in the preceding clause (i) fairly present the financial condition and results of operations of the Borrower as at the end of, and for, such fiscal year in accordance with GAAP.
- (e) No Default Certificates. Together with each report required by Subsection (c) and (d), a certificate of its chief executive officer or chief financial officer in the form appended hereto as Exhibit 7 ("Compliance Certificate") that no Event of Default then exists or if an Event of Default exists, the nature and duration thereof and Borrower's intention with respect thereto, and that Borrower is in compliance with the Financial Covenants set forth in Section 7.
- (f) Auditor's Management Letters. Promptly upon receipt thereof, copies of each report submitted to Borrower by independent public accountants in connection with any annual, interim or special audit made by them of the books of Borrower including, without limitation, each report submitted to Borrower concerning its accounting practices and systems and any final

comment letter submitted by such accountants to management in connection with the annual audit of Borrower;

- (g) Other Filing. Borrower shall deliver to the Lender copies of all notices received from or filings made with the Securities and Exchange Commission, any state securities office or any exchange;
- (h) Other Information. Such other information reasonably requested by Lender from time to time concerning the business, properties or financial condition of Borrower and its Subsidiaries;
- (i) Projections. Before the commencement of each fiscal year, deliver Projections to Lender for Borrower for such fiscal year. All Projections will be prepared in good faith by Borrower based on assumptions and opinions that Borrower arrives at in good faith. Actual results may vary significantly and Borrower shall have no liability by reason of Borrower's failure to meet any projections or estimates. Borrower disclaims any representation or warranty regarding the accuracy of such projections or estimates or the truth or reasonableness of such projections and estimates or the assumptions and opinions which underlie such projections and estimates, except that they will be arrived at in good faith.
- 5.7 Maintenance of Existence and Rights. Borrower will preserve and maintain its corporate existence, authorities to transact business, rights and franchises, trade names, patents, trademarks and permits necessary to the conduct of its business.
- 5.8 Payment of Taxes, Etc. Shall pay before delinquent all of its debts and taxes, except for debts and taxes being actively contested in good faith and in accordance with law and with proper reserves maintained on its books and records. The Borrower shall promptly notify the Lender of any such taxes being so contested.
- 5.9 Compliance; Hazardous Materials. Except set forth on Schedule 4.14, shall materially comply with all laws, regulations, ordinances and other legal requirements, specifically including, without limitation, ERISA and all securities laws. Unless approved in writing by Lender, neither Borrower nor any Subsidiary shall engage in the storage, manufacture, disposition, processing, handling, use or transportation of any hazardous or toxic materials, unless in material compliance with applicable laws and regulations.
- 5.10 Compliance with Assignment Laws. Shall, if required by Lender, comply with the Federal Assignment of Claims Act and any other applicable law relating to assignment of government contracts.
- 5.11 Compliance with Intellectual Property. The Borrower shall maintain all of its patents, trademarks and copyrights and shall actively pursue any infringement of any such patent, trademark or copyright unless Borrower reasonably determines, after notice to the Lender, that the foregoing is not necessary for the conduct of its business and would not have a Material

Adverse Effect. The Borrower shall operate its business so as to not knowingly infringe any patent, trademark or copyright.

- 5.12 Further Assurances. Shall take such further action and provide to Lender such further assurances as may be reasonably requested to ensure compliance with the intent of this Agreement and the other Loan Documents.
- 5.13 Covenants Regarding Collateral. Borrower makes the following covenants with Lender regarding the Collateral:
- (a) Borrower will use the Collateral only in the ordinary course of its business and will not permit the Collateral to be used in violation of any applicable law or policy of insurance;
- (b) Borrower will defend the Collateral against all claims and demands of all Persons, except for Permitted Liens;
- (c) Borrower will, at Lender's request, use reasonable best efforts to obtain and deliver to Lender such waivers as Lender may require waiving the landlord's, mortgagee's or other lienholder's enforcement rights against the Collateral and assuring Lender's access to the Collateral in exercise of its rights hereunder;
- (d) Borrower will promptly deliver to Lender all promissory notes, drafts, trade acceptances, chattel paper, instruments or documents of title which are Collateral, appropriately endorsed to Lender's order; and
- (e) Except for sales of Inventory in the ordinary course of business and the disposition of obsolete equipment as provided in Section 2.15, Borrower will not sell, assign, lease, transfer, pledge, hypothecate or otherwise dispose of or encumber any Collateral or any interest therein.
- 5.14 Environmental Matters; Reporting. Borrower will observe and comply with, and cause each Subsidiary to observe and comply with, all Environmental Laws to the extent non-compliance could result in a material liability or otherwise have a Material Adverse Effect on Borrower or any Subsidiary. Borrower will give the Lender prompt written notice of any material violation as to any environmental matter by Borrower and of the commencement of any judicial or administrative proceeding relating to health, safety or environmental matters (a) in which an adverse result would have a Material Adverse Effect on any operating permits, air emission permits, water discharge permits, hazardous waste permits or other permits held by Borrower which are material to the operations of the Borrower, or (b) which will or threatens to impose a material liability on Borrower to any Person or which will require a material expenditure by Borrower to cure any alleged problem or violation.

6 Negative Covenants of Borrower. Borrower covenants and agrees that from the date hereof and until payment in full of the Indebtedness and the formal termination of this Agreement, Borrower and each Subsidiary:

- 6.1 Debt. Shall not create or permit to exist any Debt, except Permitted Debt.
- $6.2\,$ Liens. Shall not create or permit any Liens on any of its property except Permitted Liens.
- of any class of its stock, or make any payment or account of, or set apart assets for the repurchase, redemption, defeasance or retirement of, any class of its stock, equity or other interest (ii) make any optional payment or analogous fund) or repurchase of any Indebtedness for borrowed money other than indebtedness pursuant to this Agreement; (iii) pay any management or similar fees to any Person; or (iv) make any loan to any Person (except advances to Borrower's employees in the ordinary course of business consistent with past practices provided that all such advances shall not exceed \$10,000 outstanding in the aggregate at any time).

Notwithstanding the foregoing limitations of this Section 6.3, Borrower may:

- pay cash dividends (each such payment, a "Preferred B Dividend Payment") on up to 4,000 shares of the Series B Preferred Stock in an aggregate amount not to exceed \$70,000 per fiscal quarter and \$280,000 per fiscal year so long as (A) no Default or Event of Default has occurred or would occur after giving effect to such Preferred B Dividend Payment, (B) such dividends are paid in the year in which such dividends accrued (except that dividends accrued in the last fiscal quarter of any year may be paid on or within ten (10) Business Days following January 1 of the immediately following fiscal year) and (C) Borrower shall have delivered a Dividend Certification. The determination of whether a Default or Event of Default would occur as a result of such Preferred B Dividend Payment shall be made on a pro forma basis based upon the financial statements of Borrower most recently delivered to Lender prior to the date of such Preferred B Dividend Payment as if such Preferred B Dividend Payment had been made on the last day of such fiscal period covered by such financial statements. Nothing contained herein shall be deemed to infer that any breach of a financial covenant or other provision of this Agreement subsequent to the payment of a Preferred B Dividend Payment would not constitute a Default or Event of Default.
- (2) issue additional shares of Series B Preferred Stock to holders of the Series B Preferred Stock in a principal amount not to exceed the amount of a scheduled Preferred B

Dividend Payment if (A) due to the limitations set forth in this subparagraph (j), Borrower is not permitted to make such scheduled Preferred B Dividend Payment or (B) Borrower, in its commercially reasonable judgment, determines to pay such scheduled Preferred B Dividend Payment in kind by the issuance of additional shares of Series B Preferred Stock.

- (3) in accordance with the Series A Rights Agreement, (A) redeem the Series A Rights at a redemption price of \$0.0001 per Series A Right and (B) issue shares of Series A Preferred Stock or common stock of Borrower in connection with the exercise of any Series A Right provided, that, any such issuance of Series A Preferred Stock or common stock of Borrower shall (x) be made only to Persons who are Non-Takeover Common Stockholders of record immediately prior to such issuance, except that prior to the fifth occurrence of a Section 11(a) (ii) Event or a Section 13 Event (as such terms are defined in the Series A Rights Agreement), any such issuance may be made to any Person who is a holder of a Series A Right and (y) not cause a Change of Control.
- ERISA. Borrower shall not (i) (x) maintain, or permit any member of the Controlled Group to maintain, or (y) become obligated to contribute, or permit any member of the Controlled Group to become obligated to contribute, to any Benefit Plan, other than those Plans disclosed on Schedule 4.15, (ii) engage, or permit any member of the Controlled Group to engage, in any non-exempt "prohibited transaction", as that term is defined in section 406 of ERISA and Section 4975 of the IRC, (iii) incur, or permit any member of the Controlled Group to incur, any "accumulated funding deficiency", as that term is defined in Section 302 of ERISA or Section 412 of the IRC, (iv) terminate, or permit any member of the Controlled Group to terminate, any Benefit Plan could result in any material liability of Borrower or any member of the Controlled Group or the imposition of a lien on the property of Borrower or any member of the Controlled Group pursuant to Section 4068 of ERISA, (v) assume, or permit any member of the Controlled Group to assume, any obligation to contribute to any Multiemployer Plan not disclosed on Schedule 4.15, (vi) incur, or permit any member of the Controlled Group to incur, any withdrawal liability to any Multiemployer Plan; (vii) fail promptly to notify Lender of the occurrence of any Termination Event, (viii) fail to comply, in all material respects, or permit a member of the Controlled Group to fail to comply, in all material respects, with the requirements of ERISA or IRC or other applicable laws in respect of any Benefit Plan, (ix) fail to meet, or permit any member of the Controlled Group to fail to meet, all minimum funding requirements under ERISA or IRC or postpone or delay or allow any member of the Controlled Group to postpone or delay any funding requirement with respect of any Benefit Plan except as permitted by applicable laws, in each event (i) through (ix) which would be reasonably likely to result in a Material Adverse Effect;
- 6.5 Loans and Other Investments. Shall not make or permit to exist any advances or loans to, or guarantee or become contingently liable, directly or indirectly, in connection with the obligations, leases, stock or dividends of, or own, purchase or make any commitment to purchase any stock, bonds, notes, debentures or other securities of, or any interest in, or make any capital contributions to (all of which are sometimes collectively referred to herein as "Investments") any

Person except for (a) purchases of direct obligations of the federal government, (b) deposits in commercial banks, (c) commercial paper of any U.S. corporation having the highest ratings then given by the Moody's Investors Services, Inc. or Standard & Poor's Corporation, (d) existing investments in Subsidiaries, (e) endorsement of negotiable instruments for collection in the ordinary course of business, and (f) advances to employees for business travel and other expenses incurred in the ordinary course of business which do not at any time exceed \$50,000.00 in the aggregate.

- 6.6 Change in Business. Shall not enter into any business which is substantially different from the business in which it is presently engaged.
- 6.7 Accounts. (a) Shall not sell, assign or discount any of its Accounts, chattel paper or any promissory notes, instrument or payment intangible held by it other than the discount of such notes in the ordinary course of business for collection; and (b) shall notify Lender promptly in writing of any material discount, offset or other deductions not shown on the face of an Account invoice and any material dispute over an Account, and any information relating to an adverse change in any Account Debtor's financial condition or ability to pay its obligations which are not reflected on the then current Borrowing Base Certificate if any of the foregoing in the aggregate would have a Material Adverse Effect on the Borrower.
- 6.8 Transactions with Affiliates. Shall not directly or indirectly purchase, acquire or lease any property from, or sell, transfer or lease any property to, pay any management fees to or otherwise deal with, in the ordinary course of business or otherwise, any Affiliate (other than a Subsidiary); provided, however, that any acts or transactions prohibited by this Section may be performed or engaged in if upon terms not less favorable to Borrower or such Subsidiary than if no such relationship existed.
- 6.9 No Change in Name, Offices; Removal of Collateral. Shall not, unless it shall have given 60 days' advance written notice thereof to Lender, (a) change its name or the location of its chief executive office or other office where books or records are kept, (b) change its state of organization or (c) permit any Inventory or other tangible Collateral to be located at any location other than its facilities as specified in the Perfection Certificate other than insignificant amounts of Inventory located at other facilities not specified in the Perfection Certificate.
- 6.10 No Sale, Leaseback. Shall not enter into any sale-and-leaseback or similar transaction.
- 6.11 Margin Stock. Shall not use any proceeds of the Loan to purchase or carry any margin stock (within the meaning of Regulation U of the Board of Governors of Federal Reserve System) or extend credit to others for the purpose of purchasing or carrying any margin stock.
- 6.12 Tangible Collateral. Shall not, except as otherwise provided herein, allow any Inventory or other tangible Collateral to be commingled with, or become an accession to or part of, any property of any other Person so long as such property is Collateral; nor allow any tangible

Collateral to become a fixture unless Lender shall have given its prior written authorization, except as disclosed in the Certificate by Officers.

- Subsidiaries. Shall not acquire, form or dispose of any Subsidiaries or permit any Subsidiary to issue capital stock except to its parent, except with the prior written consent of the Lender. Any new Subsidiary shall become a party to this Agreement and unless Lender otherwise agrees, shall grant to the Lender a Lien on all of its Collateral and agree to be bound by the provisions of this Agreement. Borrower shall not transfer, sell or assign any of its assets to any Subsidiary provided, that, during each fiscal year, Borrower may sell inventory consisting of finished goods or spare parts to TransAct UK having an aggregate fair market value of no more than \$1,000,000. No Subsidiary of Borrower (other than TransAct UK) currently or shall in the future (x) engage in any business of a material nature, (y) own assets having an aggregate value in excess of \$10,000 or (z) have liabilities in excess of \$10,000 in the aggregate other than to Lender and Lenders pursuant to a Guaranty. In addition, TransAct UK shall not currently or shall not in the future (i) own assets having an aggregate value in excess of \$500,000 or (ii) have indebtedness for borrowed money or any liability other than (A) in the ordinary course of business and (B) to Lender and Lenders pursuant to a Guaranty.
- 6.14 Change of Name. Shall give Lender thirty (30) days prior written notice of any new trade or fictitious name. Borrower's use of any trade or fictitious name shall be in compliance with all laws regarding the use of such names.
- 6.15 Liquidation, Mergers, Consolidations and Dispositions of Substantial Assets. Borrower shall not dissolve or liquidate, or become a party to any merger or consolidation, or acquire by purchase, lease or otherwise, all or a substantial part (more than 10% in the aggregate during the term hereof) of the assets of any Person, or sell, transfer, lease or otherwise dispose of all or a substantial part (more than 10% in the aggregate during the term hereof) of its property or assets, except for the sale of Inventory in the ordinary course of business and the merger of a Subsidiary with and into Borrower and which the Borrower is the surviving party, or sell or dispose of any equity ownership interests in any Subsidiary.
- 6.16 Change of fiscal year or Accounting Methods. Shall not change its fiscal year or its accounting methods without the prior written consent of Lender.
- 6.17 Purchase of Securities. Neither Borrower nor any Affiliate of Borrower shall use any portion of the proceeds of the Loans, either directly or indirectly, for the purpose of (i) purchasing any securities underwritten or privately placed by ABH AMRO Securities (USA) Inc. ("AASI"), an affiliate of Lender, (ii) purchasing from AASSI any securities in which AASI makes a market, or (iii) refinancing or making payments of principal, interest or dividends on any securities issued by Borrower or any Affiliate, and underwritten, privately placed or dealt in by AASI.
- 7 Financial Covenants of Borrower. Borrower covenants and agrees that from the date hereof and until payment in full of the Indebtedness and the formal termination of this

Agreement, Borrower and each Subsidiary, on a consolidated basis, shall comply with the following additional covenants:

Operating Cash Flow to Total Debt Service Ratio. Borrower shall, maintain a ratio of Operating Cash Flow to Total Debt Service at the end of each fiscal quarter of not less than:

For the fiscal year to date at the end of each fiscal quarter from June 30, 2003 through December 31, 2003

1.25 to 1.00

For each subsequent fiscal quarter for the

1.25 to 1.00

Four fiscal quarters then ending

Minimum Tangible Capital Funds. Borrower shall maintain minimum Tangible Capital Funds of \$6,000,000, which shall be increased by 50% of positive Net Income of the Borrower at the end of each fiscal year upon the receipt of the report required under Section 5.6 (d), but not subtracting any negative Net Income, except for the fiscal year ended December 31, 2003. For the fiscal year ended December 31, 2003, the \$6,000,000 minimum Tangible Capital Funds shall be increased by 50% of positive Net Income of the Borrower with no subtraction for negative Net Income, for the period from July 1, 2003 through December 31, 2003. If the Patent Resolution Payment occurs prior to December 31, 2003, the Borrower shall exclude from the calculation of Tangible Capital Funds the actual after tax impact of the Patent Resolution Payment on Tangible Capital Funds up to \$500,000 through December 31, 2003. If the Patent Resolution Payment occurs prior to June 30, 2004, the Borrower shall exclude from the calculation

Minimum Excess Availability. Borrower shall have Excess Availability on the date hereof of \$1,500,000 and Excess Availability on each day thereafter of \$350,000.

of Tangible Capital Funds the actual after tax impact of the Patent Resolution Payment on Tangible Capital Funds up to \$250,000 from January 1, 2004 through June 30, 2004. Subsequent to June 30, 2004, there shall be no such exclusion.

- Default.
- 8.1 Events of Default. Each of the following shall constitute an Event of Default:
- (a) There shall occur any default by Borrower in the payment, when due, of any principal of or interest on the Revolving Credit Note or the Equipment Notes or any amounts due hereunder or under any other Loan Document;
- (b) There has occurred and is continuing default under Sections 5.1,5.5,5.6, 5.11, 5.13, Section 6 and Section 7 of this Agreement; or

- (c) Borrower shall fail to observe or perform any covenant, condition or agreement contained in this Agreement (other than those specified in clauses (a) or (b) of this Article) or any other Loan Document, and such failure shall continue unremedied for a period of 30 days after notice thereof from Lender (given at the request of any Lender) to the Borrowers provided, however, that if such failure cannot be remedied during such 30 day period despite all reasonable efforts of the Borrowers, then such 30 day period shall be extended by an additional 30 day period if such delay could not reasonably be expected to have a Material Adverse Effect; provided, further, that such additional 30 day period shall immediately end if (i) it is no longer possible for such failure to be cured by the end of such period, or (ii) the Borrower ceases to proceed diligently and in good faith to cure such failure;
- (d) Any representation or warranty made by Borrower or any other party to any Loan Document (other than Lender) herein or therein or in any certificate or report furnished in connection herewith or therewith shall prove to have been untrue or incorrect in any material respect when made; or
- (e) Any other obligation now or hereafter owed by Borrower or any Subsidiary to Lender shall be in default and not cured within the grace period, if any, provided therein, or any such Person shall be in default under any Debt in excess of \$50,000 owed to any other obligee, which default entitles the obligee to accelerate any such Debt or exercise other remedies with respect thereto; or
- (f) Borrower or any Subsidiary shall (A) voluntarily dissolve, liquidate or terminate operations or apply for or consent to the appointment of, or the taking of possession by, a receiver, custodian, trustee or liquidator of such Person or of all or of a substantial part of its assets, other than (i) as permitted under Section 6.15 or (ii) the liquidation of a Subsidiary and distribution of its net assets to Borrower, (B) admit in writing its inability, or be generally unable, to pay its debts as the debts become due, (C) make a general assignment for the benefit of its creditors, (D) commence a voluntary case under the federal Bankruptcy Code (as now or hereafter in effect), (E) file a petition seeking to take advantage of any other law relating to bankruptcy, insolvency, reorganization, winding-up, or composition or adjustment of debts, (F) fail to controvert in a timely and appropriate manner, or acquiesce in writing to, any petition filed against it in an involuntary case under Bankruptcy Code, or (G) take any corporate action for the purpose of effecting any of the foregoing; or
- (g) An involuntary petition or complaint shall be filed against Borrower or any Subsidiary or any Guarantor seeking bankruptcy relief or reorganization or the appointment of a receiver, custodian, trustee, intervenor or liquidator of Borrower or any Subsidiary or any Guarantor, of all or substantially all of its assets, and such petition or complaint shall not have been dismissed within ninety (90) days of the filing thereof; or an order, order for relief, judgment or decree shall be entered by any court of competent jurisdiction or other competent authority approving or ordering any of the foregoing actions;

- (h) There shall occur any physical loss, theft, damage or destruction of any of the Collateral, which loss exceeds \$100,000 after the application of insurance proceeds; or
- (i) A judgment in excess of \$100,000 shall be rendered against the Borrower or any Subsidiary and shall remain undischarged, undismissed and unstayed for more than ten days (except judgments validly covered by insurance with a deductible of not more than \$100,000 except for director and officer liability insurance with no more than a \$100,000 deductible and employment practices coverage under the director and officers liability insurance with no more than a \$50,000 deductible) or there shall occur any levy upon, or attachment, garnishment or other seizure of, any material portion of the Collateral or other assets of Borrower, any Subsidiary by reason of the issuance of any tax levy, judicial attachment or garnishment or levy of execution; or
- (j) The making of any levy, seizure or attachment upon Collateral having a value in excess of \$50,000 which is not dismissed or released within 10 days of such levy, seizure or attachment; or
 - (k) A Change of Control; or
- (1) the operations of any of Borrower's manufacturing facilities are interrupted at any time for more than ten (10) consecutive Business Days, unless Borrower shall (i) be entitled to receive for such period of interruption, proceeds of business interruption insurance sufficient to assure that its per diem cash needs during such period is at least equal to its average per diem cash needs for the consecutive three month period immediately preceding the initial date of interruption and (ii) commence receiving such proceeds in the amount described in clause (i) preceding not later than thirty (30) days following the initial date of any such interruption; or
- (m) cancellation of the GTECH Contract or if the concentration of Accounts due from GTECH exceed 20% of total Accounts of the Borrower the occurrence of an event of default under the GTECH Contract which permits GTECH to terminate such agreement; or
- (n) there shall have occurred or there shall exist any other event or circumstance pursuant to which, but for the provisions of this Agreement, Borrower would have the obligation to redeem or repurchase the Series B Preferred Stock, or Series A Preferred Stock of Borrower.
- 8.2 Remedies. If any Event of Default shall occur and be continuing, Lender may, without notice to Borrower, at its option, (i) withhold further Revolving Credit Loans to Borrower or (ii) take any or all of the following actions:
- (a) Lender may declare any or all Indebtedness to be immediately due and payable (if not earlier demanded), terminate its obligation to make Revolving Credit Loans to Borrower, bring suit against Borrower to collect the Indebtedness, exercise any remedy available to Lender hereunder or at law and take any action or exercise any remedy provided herein or in any other

Loan Document or under applicable law. No remedy shall be exclusive of other remedies or impair the right of Lender to exercise any other remedies.

- (b) Without waiving any of its other rights hereunder or under any other Loan Document, Lender shall have all rights and remedies of a secured party under the Code (and the Uniform Commercial Code of any other applicable jurisdiction) and such other rights and remedies as may be available hereunder, under other applicable law or pursuant to contract. If requested by Lender, Borrower will promptly assemble the Collateral and make it available to Lender at a place to be designated by Lender. Borrower agrees that any notice by Lender of the sale or disposition of the Collateral or any other intended action hereunder, whether required by the Code or otherwise, shall constitute reasonable notice to Borrower if the notice is mailed to Borrower by regular or certified mail, postage prepaid, at least five days before the action to be taken. Borrower shall be liable for any deficiencies in the event the proceeds of the disposition of the Collateral do not satisfy the Indebtedness in full.
- (c) Lender may demand, collect and sue for all amounts owed pursuant to Accounts, general intangibles, chattel paper or for proceeds of any Collateral (either in Borrower's name or Lender's name at the latter's option), with the right to enforce, compromise, settle or discharge any such amounts.
- 8.3 Deposits; Insurance. After the occurrence and during the continuance of an Event of Default, Borrower authorizes Lender to collect and apply against the Indebtedness when due any cash or deposit accounts in its possession, and any refund of insurance premiums or any insurance proceeds payable on account of the loss or damage to any of the Collateral and irrevocably appoints Lender as its attorney-in-fact to endorse any check or draft or take other action necessary to obtain such funds.
- 9 Security Agreement.

9.1 Security Interest.

- (a) As security for the payment and performance of any and all of the Indebtedness and the performance of all other obligations and covenants of Borrower hereunder and under the other Loan Documents, certain or contingent, now existing or hereafter arising, which are now, or may at any time or times hereafter be owing by Borrower to Lender, Borrower hereby pledges to Lender and gives Lender a continuing security interest in and general Lien upon and right of set-off against, all right, title and interest of Borrower in and to the Collateral, whether now owned or hereafter acquired by Borrower.
- (b) Except as herein or by applicable law otherwise expressly provided, Lender shall not be obligated to exercise any degree of care in connection with any Collateral in its possession, to take any steps necessary to preserve any rights in any of the Collateral or to preserve any rights therein against prior parties, and Borrower agrees to take such steps. In any case Lender shall be deemed to have exercised reasonable care if it shall have taken such steps

for the care and preservation of the Collateral or rights therein as Borrower may have reasonably requested Lender to take and Lender's omission to take any action not requested by Borrower shall not be deemed a failure to exercise reasonable care. No segregation or specific allocation by Lender of specified items of Collateral against any liability of Borrower shall waive or affect any security interest in or Lien against other items of Collateral or any of Lender's options, powers or rights under this Agreement or otherwise arising.

- Power of Attorney. Borrower authorizes Lender at Borrower's expense to file any financing statements relating to the Collateral (without Borrower's signature thereon) which Lender deems appropriate and Borrower irrevocably appoints Lender as its attorney-in-fact to execute any such financing statements in Borrower's name and to perform all other acts which Lender deems appropriate to perfect and to continue perfection of the security interest of Lender. Borrower hereby appoints Lender as Borrower's attorney-in-fact to endorse, present and collect on behalf of Borrower and in Borrower's name any draft, checks or other documents necessary or desirable to collect any amounts, which Borrower may be owed. To the extent permitted by applicable law or by the terms of any such licenses or franchise agreements, Lender is hereby granted a license or other right to use, without charge, Borrower's labels, patents, copyrights, rights of use of any name, trade secrets, trade names, trademarks and advertising matter, or any Property of a similar nature, as it pertains to the Collateral, in advertising for sale and selling any Collateral, and Borrower's rights under all licenses and all franchise agreements shall inure to Lender's benefit. The proceeds realized from the sale or other disposition of any Collateral may be applied, after allowing two (2) Business Days for collection, first to the reasonable costs, expenses and attorneys' fees and expenses incurred by Lender for collection and for acquisition, completion, protection, removal, storage, sale and delivering of the Collateral; secondly, to interest due upon any of the Indebtedness; and thirdly, to the principal amount of the Indebtedness. If any deficiency shall arise, Borrower shall remain liable to Lender therefore.
- 9.3 Entry. Borrower hereby irrevocably consents to any act by Lender or its agents in entering upon any premises for the purposes of either (i) inspecting the Collateral or (ii) taking possession of the Collateral and Borrower hereby waives its right to assert against Lender or its agents any claim based upon trespass or any similar cause of action for entering upon any premises where the Collateral may be located.
- 9.4 Other Rights. Borrower authorizes Lender without affecting Borrower's obligations hereunder or under any other Loan Document from time to time (i) to take from any party and hold additional Collateral or guaranties for the payment of the Indebtedness or any other supporting obligations or any part thereof, and to exchange, enforce or release such collateral or guaranty of payment of the Indebtedness or any other supporting obligation or any part thereof and to release or substitute any endorser or guarantor or any party who has given any security interest in any collateral as security for the payment of the Indebtedness or any part thereof or any party in any way obligated to pay the Indebtedness or any part thereof; and (ii) upon the occurrence and during the continuance of any Event of Default to direct the manner of the disposition of the Collateral and the enforcement of any endorsements, guaranties, letters of

credit or other security relating to the Indebtedness or any part thereof as Lender in its sole discretion may determine.

- 9.5 Accounts. After the occurrence and during the continuance of an Event of Default, Lender may notify any Account Debtor of Lender's security interest and may direct such Account Debtor to make payment directly to Lender for application against the Indebtedness. Any such payments received by or on behalf of Borrower at any time, whether before or after default, shall be the property of Lender, shall be held in trust for Lender and not commingled with any other assets of any Person (except to the extent they may be commingled with other assets of Borrower in an account with Lender) and shall be immediately delivered to Lender in the form received. Lender shall have the right to apply any proceeds of Collateral to such of the Indebtedness as it may determine.
- 9.6 Waiver of Marshaling. Borrower hereby waives any right it may have to require marshaling of its assets.

10 MISCELLANEOUS.

- 10.1 No Waiver, Remedies Cumulative. No failure on the part of Lender to exercise, and no delay in exercising, any right hereunder or under any other Loan Document shall operate as a waiver thereof, nor shall any single or partial exercise of any right hereunder preclude any other or further exercise thereof or the exercise of any other right. The remedies herein provided are cumulative and are in addition to any other remedies provided by law, any Loan Document or otherwise.
- 10.2 Survival of Representations. All representations and warranties made herein shall survive the making of the Loan hereunder and the delivery of the Revolving Credit Note and all Equipment Notes, and shall continue in full force and effect so long as any Indebtedness is outstanding, there exists any commitment by Lender to Borrower, and until this Agreement is formally terminated in writing.
- Indemnity By Borrower; Expenses. In addition to all other Indebtedness, Borrower agrees to defend, protect, indemnify and hold harmless Lender and its Affiliates and all of their respective officers, directors, employees, attorneys, consultants and agents from and against any and all losses, damages, liabilities, obligations, penalties, fees, costs and expenses (including, without limitation, attorneys' and paralegals' fees, costs and expenses) incurred by such indemnitees, whether prior to or from and after the date hereof, as a result of or arising from or relating to (i) the due diligence effort (including, without limitation, public record search, recording fees, examinations and investigations of the properties of Borrower and Borrower's operations), negotiation, preparation, execution and/or performance of any of the Loan Documents or of any document executed in connection with the transactions contemplated thereby and the perfection of Lender's Liens in the Collateral, maintenance of the Loan by Lender, and any and all amendments, modifications, and supplements of any of the Loan Documents or restructuring of the Indebtedness, (ii) any suit, investigation, action or proceeding

by any Person (other than Borrower), whether threatened or initiated, asserting a claim for any legal or equitable remedy against any Person under any statute, regulation or common law principle, arising from or in connection with Lender's furnishing of funds to Borrower under this Agreement, (iii) Lender's preservation, administration and enforcement of its rights under the Loan Documents and applicable law, including the reasonable fees of the outstanding Indebtedness as attorneys fees if collected by or through an attorney at law and disbursements of counsel for Lender in connection therewith, whether suit be brought or not and whether incurred at trial or on appeal, and all costs of repossession, storage, disposition, protection and collection of Collateral, (iv) periodic field exams, audits and appraisals performed by Lender as provided in Section 5.5; and/or (v) any matter relating to the financing transactions contemplated by the Loan Documents or by any document execution in connection with the transactions contemplated thereby, other than for such loss, damage, liability, obligation, penalty, fee, cost or expense arising from such indemnitee's gross negligence or willful misconduct. If Borrower should fail to pay any tax or other amount required by this Agreement to be paid or which may be reasonably necessary to protect or preserve any Collateral or Borrower's or Lender's interests therein, Lender may make such payment and the amount thereof shall be payable on demand, shall bear interest at the Default Rate from the date of demand until paid and shall be deemed to be Indebtedness entitled to the benefit and security of the Loan Documents. In addition, Borrower agrees to pay and save Lender harmless against any liability for payment of any state documentary stamp taxes, intangible taxes or similar taxes (including interest or penalties, if any) which may now or hereafter be determined to be payable in respect to the execution, delivery or recording of any Loan Document or the making of any Loan, whether originally thought to be due or not, and regardless of any mistake of fact or law on the part of Lender or Borrower with respect to the applicability of such tax. Borrower's obligation for indemnification for all of the foregoing losses, damages, liabilities, obligations, penalties, fees, costs and expenses of Lender shall be part of the Indebtedness, secured by the Collateral, chargeable against Borrower's loan account, and shall survive termination of this Agreement.

10.4 Notices. Any notice or other communication hereunder under the Note to any party hereto or thereto shall be by hand delivery, overnight delivery, facsimile, telegram, telex or registered or certified mail and unless otherwise provided herein shall be deemed to have been given or made when delivered, telegraphed, telexed, faxed or three (3) Business Days after having been deposited in the mails, postage prepaid, addressed to the party at its address specified below (or at any other address that the party may hereafter specify to the other parties in writing):

Lender:

Banknorth, N.A Asset Based Lending Group 1441 Main Street Springfield, MA 01103 Attn: James Hickson Borrower: TransAct Technologies Incorporated

7 Laser Lane

Wallingford, Connecticut 06492 Attn: Richard L. Cote, Executive Vice

President and Chief Financial

Officer

Copy to: Shipman & Goodwin LLP One American Row

Hartford, Connecticut 06103

Attention: Thomas P. Flynn, Esquire

- 10.5 Governing Law. This Agreement and the Loan Documents shall be deemed contracts made under the laws of the State of Connecticut and shall be governed by and construed in accordance with the laws of said state (excluding its conflict of laws provisions if such provisions would require application of the laws of another jurisdiction) except insofar as the laws of another jurisdiction may, by reason of mandatory provisions of law, govern the perfection, priority and enforcement of security interests in the Collateral.
- 10.6 Successors and Assigns. This Agreement shall be binding upon and shall inure to the benefit of Borrower and Lender, and their respective successors and assigns; provided that Borrower may not assign any of its rights hereunder without the prior written consent of Lender, and any such assignment made without such consent will be void.
- 10.7 Counterparts. This Agreement may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed and delivered shall be deemed an original and all of which when taken together shall constitute but one and the same instrument.
- No Usury. Regardless of any other provision of this Agreement, the Note or in any other Loan Document, if for any reason the effective interest should exceed the maximum lawful interest, the effective interest shall be deemed reduced to, and shall be, such maximum lawful interest, and (i) the amount which would be excessive interest shall be deemed applied to the reduction of the principal balance of the Note and not to the payment of interest, and (ii) if the loan evidenced by the Note has been or is thereby paid in full, the excess shall be returned to the party paying same, such application to the principal balance of the Note or the refunding of excess to be a complete settlement and acquittance thereof.
- $10.9\,$ Powers. All powers of attorney granted to Lender are coupled with an interest and are irrevocable.
- 10.10 Approvals. If this Agreement calls for the approval or consent of Lender, such approval or consent may be given or withheld in the discretion of Lender unless otherwise specified herein.

- 10.11 No Punitive Damages. Each party agrees that it shall not have a remedy of punitive or exemplary damages against the other in any dispute and hereby waives any right or claim to punitive or exemplary damages it may have now or which may arise in the future in connection with any dispute.
- 10.12 Waiver of Jury Trial. Each party hereto hereby waives, to the fullest extent permitted by applicable law, any right it may have to a trial by jury in any legal proceeding directly or indirectly arising out of or relating to this agreement or the transactions contemplated hereby (whether based on contract, tort or any other theory). Each party hereto (a) certifies that no representative, agent or attorney of any other party has represented, expressly or otherwise, that such other party would not, in the event of litigation, seek to enforce the foregoing waiver and (b) acknowledges that it and the other parties hereto have been induced to enter into this agreement by, among other things, the mutual waivers and certifications in this Section 10.12.
- 10.13 Participations. Lender shall have the right to enter into one or more participation with other lenders with respect to the Indebtedness. Upon prior notice to Borrower of such participation, Borrower shall thereafter furnish to such participant any information furnished by Borrower to Lender pursuant to the terms of the Loan Documents. Nothing in this Agreement or any other Loan Document shall prohibit Lender from pledging or assigning this Agreement and Lender's rights under any of the other Loan Documents, including collateral therefore, to any Federal Reserve Lender in accordance with applicable law.
- Dealings with Multiple Borrowers. If more than one Person is 10.14 named as Borrower hereunder, all Indebtedness, representations, warranties, covenants and indemnities set forth in the Loan Documents to which such Person is a party shall be joint and several. Lender shall have the right to deal with any individual of any Borrower with regard to all matters concerning the rights and obligations of Lender hereunder and pursuant to applicable law with regard to the transactions contemplated under the Loan Documents. All actions or inactions of the officers, managers, members and/or agents of any Borrower with regard to the transactions contemplated under the Loan Documents shall be deemed with full authority and binding upon all Borrowers hereunder. Each Borrower hereby appoints each other Borrower as its true and lawful attorney-in-fact, with full right and power, for purposes of exercising all rights of such Person hereunder and under applicable law with regard to the transactions contemplated under the Loan Documents. The foregoing is a material inducement to the agreement of Lender to enter into the terms hereof and to consummate the transactions contemplated hereby.
- 10.15 Waiver of Certain Defenses. All rights of Lender and all obligations of Borrower hereunder shall be absolute and unconditional irrespective of (i) any change in the time, manner or place of payment of, or any other term of, all or any of the Indebtedness, or any other amendment or waiver of or any consent to any departure from any provision of the Loan Documents, (ii) any exchange, release or non-perfection of any other collateral given as security for the Indebtedness, or any release or amendment or waiver of or consent to departure from any guaranty for all or any of the Indebtedness, or (iii) any other circumstance which might otherwise

constitute a defense available to, or a discharge of, Borrower or any third party, other than payment and performance in full of the Indebtedness.

10.16 Connecticut Prejudgment Remedy Waiver. Borrower acknowledges that the transactions represented by this agreement are commercial transactions and hereby voluntarily and knowingly waives any rights to notice of and hearing on prejudgment remedies under chapter 903c of the Connecticut general statutes or other statutes affecting prejudgment remedies and authorizes the bank's attorney to issue a write for a prejudgment remedy without court order, provided the complaint shall set forth a copy of this waiver.

BANKNORTH, N.A.

By: /s/ James Hickson

-----James Hickson

Its Vice President

TRANSACT TECHNOLOGIES INCORPORATED

By: /s/ Richard L. Cote

Richard L. Cote

Its Executive Vice President and Chief Financial Officer

SCHEDULE OF EXHIBITS

(If any exhibit is omitted, the information called for therein shall be considered "None" or "Not Applicable")

Exhibit	Section Reference	Title
1	1 ("Definitions")	Definitions
2	2.2	Revolving Credit Note
3	2.5	Tompkins Blocked Account
4	2.6	Equipment Notes
5	3.1 (b) (ix)	Perfection Certificate
6	5.6 (a)	Borrowing Base Certificate
7	5.6 (e)	Compliance Certificate

Schedules	Section Reference	Title
1.C		Permitted Debt
1.D		Permitted Liens
3.1	3.1(b)(ix) ("Supporting Documents")	Perfection Certificate
4.2	4.2 ("Authority")	Authority
4.3	4.3 ("Financial Condition")	Contingent Liabilities
4.4	4.4 ("Litigation")	Litigation
4.5	4.5 ("Agreements, Etc.")	Agreements
4.9	4.9 ("Taxes")	Tax Disclosures
4.13	4.13 ("Subsidiaries")	List of Subsidiaries
4.14	4.14 ("Environmental")	Environmental Disclosures
4.15	4.15 ("ERISA")	ERISA Disclosures
4.18	4.18 ("Intellectual Property")	List of Intellectual Property

EXHIBIT 1

DEFINITIONS

1.1 DEFINED TERMS:

"Account" means any account receivable as defined in the Code.

"Account Debtor" means a Person who is obligated under any account, chattel paper, general intangible, payment intangible or instrument (all as defined in the Code).

"Adjusted LIBO Rate" means, with respect to any LIBOR Borrowing for any Interest Period, an interest rate per annum (rounded upwards, if necessary, to the next 1/16 of 1%) equal to (a) the LIBO Rate for such Interest Period multiplied by (b) the Statutory Reserve Rate.

"Affiliate" of a Person means (a) any Person directly or indirectly owning 5% or more of the voting stock or rights of such named Person or of which the named Person owns 5% or more of such voting stock or rights; (b) any Person controlling, controlled by or under common control with such named Person; (c) any officer, director or employee of such named Person or any Affiliate of the named Person; and (d) any family member of the named Person or any Affiliate of such named Person.

"Applicable Margin" means as to Revolving Credit Loans 2.75% and as to Equipment Loans 3.00%.

"Benefit Plan" shall mean an employee pension benefit plan of Borrower or an ERISA Affiliate, as defined in Section 3(2) of ERISA, which is subject to Title IV of ERISA.

"Blocked Account Agreement" means the agreement between Lender and Borrower creating the Demand Deposit Account as a blocked account and any modification or amendment thereto.

"Borrowing" means Loans of a particular type made, converted or continued on the same date and, in the case of LIBOR Loans, as to which a single Interest Period is in effect.

"Borrowing Base" means at any time the sum of (i) 85% of the total amount of Eligible Accounts, plus (ii) the lesser of (a) \$5,500,000.00 and (b) 45% of the total amount of Raw Material Eligible Inventory plus 50% of Finished Goods Eligible Inventory, less (iii) the pending credit reserve of \$40,000, less (iv) the Patent Reserve less (iv) the outstanding amount of all Letters of Credit.

"Borrowing Base Certificate" has the meaning set forth in Subsection 5.6.(a).

Lender: Borrower: "Business Day" means any day that is not a Saturday, Sunday or other day on which commercial banks in Connecticut, Massachusetts, New Hampshire or Maine are authorized or required by law to remain closed; provided that, when used in connection with a LIBOR Loan, the term "Business Day" shall also exclude any day on which banks are not open for dealings in U.S. dollar deposits in the London interbank market.

"Change in Law" means (a) the adoption of any law, rule or regulation after the date of closing or (b) any change in any law, rule or regulation or in the interpretation or application thereof by any governmental authority after the date of closing.

"Change of Control" shall mean either:

- (a) the failure by Bart Shuldman, Richard L. Cote or a Permitted Replacement Officer (as defined in this subparagraph (a)) to remain active in the management of Borrower's operations on a daily basis; provided that, in the event that either Bart Shuldman, Richard L. Cote or any Permitted Replacement Officer shall cease to remain active in the management of Borrower's operations on a daily basis (a "Management Change"), it shall not be deemed to be a Change of Control if Borrower shall give prompt written notice thereof to Lender, and Borrower shall replace such Person within ninety (90) days of the date such Management Change with a Person reasonably acceptable to Lender (any such Person, a "Permitted Replacement Officer") who will be active in the management of Borrower's operations on a daily basis; or
- (b) if Persons who are directors of Borrower as of the Closing Date (the "Incumbent Board") shall cease to constitute at least a majority of the members of the Board of Directors of Borrower at any time provided that, any Person becoming a director subsequent to the Closing Date whose election, or nomination for election by Borrower or shareholders, is approved by a vote of at least a majority of the directors then comprising the Incumbent Board (other than an election or nomination of an individual whose initial assumption of office is in connection with an actual or threatened election contest relating to the election or removal of the directors of Borrower, as contemplated in Rule 14a-11 of Regulation 14A promulgated under the Securities Exchange Act of 1934, as amended) shall, for purposes of this Agreement, be considered as though such Person were a member of the Incumbent Board of Borrower; or
- (c) the stockholders of Borrower or the Board of Directors of Borrower shall approve a plan or proposal for the acquisition of, merger, liquidation or dissolution of Borrower, or a sale, transfer or other assignment of the assets of Borrower the result of which more than 25% of its assets shall have been sold, assigned or transferred in one or a series of related transactions;
- (d) if a Person or group of Persons acting in concert (other than the direct or indirect beneficial owners of the capital stock of Borrower as of the Closing Date) shall, as a result of a tender or exchange offer, open market purchases, privately negotiated purchases or otherwise, have become the direct or indirect beneficial owner (within the meaning of Rule 13d-3 under the Securities Exchange Act of 1934, as amended from time to time) of securities of Borrower representing 15% or more of the combined voting power of the outstanding voting securities for

the election of directors or shall have the right to elect a majority of the board of directors of Borrower, or

(e) there shall have been a Series B Preferred Change of Control.

"Code" means the Uniform Commercial Code, as in effect in the State of Connecticut from time to time.

"Collateral" means the following property of Borrower, wherever located and whether now owned by Borrower or hereafter acquired (all terms shall have the meaning provided in the Code): (a) all accounts. (b) all inventory; (c) all general intangibles; (c) all chattel paper, (d) all instruments, (e) all payment intangibles, (f) all equipment, (g) all investment property, (h) all bank accounts, (i) all supporting obligations, (j) all funds in the Demand Deposit Account, the Collections Account or otherwise on deposit with or under the control of Lender or its agents or correspondents; and (k) all parts, replacements, substitutions, profits, products and cash and non-cash proceeds of any of the foregoing (including insurance proceeds payable by reason of loss or damage thereto) in any form and wherever located. Collateral shall include all written or electronically recorded books and records relating to any such Collateral and other rights relating thereto.

"Collections Account" means the account maintained at Lender to which collections, deposits and other payments on or with respect to Collateral are made pursuant to the terms hereof, to which only Lender shall have access.

"Controlled Group" shall mean all members of a controlled group of corporations and all trades or businesses (whether or not incorporated) under common control which, together with Borrower, are treated as a single employer under Section 414 of the IRC.

"Debt" means the following obligations of a Person as determined under GAAP and all such obligations which such Person has guaranteed or endorsed or is otherwise secondarily or jointly liable for including: (a) all obligations for borrowed money or purchased assets, (b) obligations secured by assets whether or not any personal liability exists, (c) the capitalized amount of any capital or finance lease obligations, (d) the unfunded portion of pension or benefit plans or other similar liabilities, and (e) contingent obligations pursuant to guaranties, endorsements, letters of credit and other secondary liabilities.

"Default" means any event or condition which constitutes an Event of Default or which upon notice, lapse of time or both would, unless cured or waived, becomes an Event of Default.

"Default Rate" means a rate equal to the lesser of (a) the Prime Rate plus three percent (3%) per annum or (b) the highest rate of interest allowed by law.

"Demand Deposit Account" means the direct deposit account created as a blocked account under the Blocked Account Agreement.

"Dividend Certification" shall mean a certificate delivered to the Lender signed by Borrower's chief financial officer certifying (and setting forth such officer's calculation) that if the proposed payment of the Preferred B Dividend Payment was made as of the last day of the fiscal period for which Lender has received financial statements (each such day, a "Covenant Testing Date"), such Preferred B Dividend Payment would not have caused a breach of the financial covenants set forth in Section 7 hereof tested as of such Covenant Testing Date.

"EBIT" means, for any period, Net Income for the Borrower (determined in accordance with GAAP) for such period calculated before taxes and tax distributions, Interest Expense, and before any extraordinary and unusual gains or losses during such period and before excluding the proceeds of any casualty event or any disposition of assets permitted hereunder.

"EBITDA" means, for any period, EBIT for the Borrower plus depreciation plus amortization plus, in the fiscal quarter in which it is expensed, the negative impact to EBITDA of the Patent Resolution Payment in an amount not to exceed \$800,000.00.

"Eligible Accounts" means all Accounts evidenced by an invoice (valued at the face amount of such invoice, less maximum discounts, credits and allowances which may be taken by Account Debtors on such Accounts, and net of any sales tax, finance charges or late payment charges or included in the invoiced amount) created or acquired by Borrower arising from the sale of Inventory and/or the provision of certain services in Borrower's ordinary course of business (as approved by Lender) in which Lender has a first priority, perfected security interest (subject only to Permitted Liens), but excluding

- (a) Accounts outstanding for longer than the lesser of sixty (60) days from their original due date or ninety (90) days from the date of original invoice;
- (b) Accounts owed by an Account Debtor if more than thirty percent (30%) of the Accounts owed by such Account Debtor to Borrower are deemed ineligible hereunder;
- (c) Accounts owing from any Affiliate of Borrower;
- (d) Accounts owed by a creditor of Borrower to the extent of the amount of the indebtedness of Borrower to such creditor;
- (e) Accounts which are in dispute or subject to any counterclaim, contra-account or offset;
- (f) Accounts owing by any Account Debtor which is not solvent or is the subject of any bankruptcy or similar proceeding;
- (g) Accounts arising from a sale on a bill-and-hold, guaranteed sale, sale-or-return, sale-on-approval, consignment or similar basis or which is subject to repurchase, return, rejection, repossession, loss or damage;
- (h) Accounts owed by an Account Debtor located outside of the continental United States of America, unless Lender otherwise consents or such Account is supported by a letter of credit or credit insurance assigned to Lender and which is issued by a financial institution and in an amount which is acceptable to Lender;
- (i) Accounts owed by the United States of America or other governmental or quasi-governmental unit, agency or subdivision of the federal government of the United States of America unless Borrower shall have complied with all applicable assignment of claims

- (j) Accounts as to which the goods giving rise to the Account have not been delivered to and accepted by the Account Debtor or the service giving rise to the Account has not been completely performed or which do not represent a final sale;
- (k) Accounts for which the total amounts owed thereunder by an Account Debtor (together with its Affiliates) exceeds a credit limit established by Lender in its reasonable discretion (to the extent of such excess);
- Accounts evidenced by a note or other instrument or chattel paper or reduced to judgment;
- (m) Accounts which, by contract, subrogation, mechanics' lien laws or otherwise, are subject to claims by Borrower's creditors or other third parties or which are owed by Account Debtors as to whom any creditor of Borrower (including any bonding company) has lien or retainage rights (to the extent of such rights);
- (n) any and all other Accounts the validity, collectibility, or amount of which is determined in good faith by Borrower or Lender to be doubtful;
- (o) Accounts owed by an Account Debtor which is located in a jurisdiction where Borrower is required to qualify to transact business or to file reports, unless Borrower has so qualified or filed; and
- (p) Accounts due from any Account Debtor which comprise more than 20% of total Accounts outstanding of the Borrower or 40% as to Accounts due from GTECH.

No Account shall be an Eligible Account if any representation, warranty or covenant herein relating thereto shall be untrue, misleading or in default. Lender may determine, on a daily basis, whether any Account constitutes an Eligible Account, and if an Eligible Account subsequently becomes ineligible its ineligibility shall be immediate and shall set such reserves as the Lender deems reasonable and necessary.

"Eligible Inventory" shall mean Inventory consisting of raw materials or held for sale by Borrower, normally and currently saleable in the ordinary course of Borrower's business, and which at all times pertinent hereto is of good and merchantable quality, free from defects, as to which Lender has a perfected first priority security interest and which Inventory is subject to no other Lien other than Liens in favor of Lender and Inchoate Liens, and as to which Borrower has satisfied all terms, conditions, warranties and representations of this Agreement and the Other Agreements; but Eligible Inventory shall not include any of the following: (a) catalogs, packages, shipping materials, supplies consumed in Borrower's business, shrink wrap and other promotional materials of any kind; (b) returned items; (c) work-in-process; (d) damaged, defective or recalled items; (e) obsolete items; (f) items used as demonstrators, prototypes or salesmen's samples; (g) items of Inventory which have been consigned to Borrower or as to which a Person claims a security interest, prior assignment claim or encumbrance whatsoever other than Liens in favor of Lender; (h) items of Inventory which have been consigned by Borrower to a consignee; (i) Inventory located on premises leased by Borrower from a landlord with whom Lender has not entered into a landlord's waiver on terms satisfactory to Lender; (j) Inventory located on premises not controlled by Borrower with respect to which Lender has not received a third party waiver letter executed by the Person who controls such premises in form and substance acceptable in all respects to Lender; (k) Inventory which in the reasonable

judgment of Lender is considered to be slow moving or otherwise not merchantable, which shall be the Borrower's excess and obsolete reserve unless Lender shall notify the Borrower otherwise; (1) Inventory located outside the United States of America; and (m) Inventory which is subject to a license agreement (other than Inventory subject to the Hewlett Packard Contract and the RDM Contract) unless Lender shall have entered into a licensor consent letter with the licensor in form and substance satisfactory to Lender; (n) the amount of any management reserve for total inventory and (0) any Inventory that Lender has reasonably determined is not acceptable due to age, type, category or quantity.

"Environmental Laws" means, collectively the following acts and laws, as amended: the Comprehensive Environmental Response, Compensation and Liability Act of 1980; the Superfund Amendments and Reauthorization Act of 1986; the Resource Conservation and Recovery Act; the Toxic Substances Act; the Clean Water Act; the Clean Air Act; the Oil Pollution and Hazardous Substances Control Act of 1978; and any other "Superfund" or "Superlien" law or any other federal, state or local statute, law, ordinance, code, rule, regulation, order or decree relating to, or imposing liability or standards of conduct concerning, any hazardous, toxic or dangerous waste, substance or material, as now or at any time hereafter in effect.

"Equipment" shall have the meaning provided in the Code.

"Equipment Loan Amount" shall mean the sum of \$1,000,000.

"Equipment Loans" shall have the meaning set forth in Article 2.6 hereof. $\ensuremath{\text{-}}$

"Equipment Note" shall mean the promissory note(s) in the aggregate original principal amount of the Equipment Loan Amount executed by Borrower to the order of Lender for its benefit and for the ratable benefit of Lenders or to each Lender, as applicable, and dated as of the Closing Date, together with all replacements and substitutions thereof.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended from time to time.

"ERISA Affiliate" means any trade or business (whether or not incorporated) that, together with the Borrowers, is treated as a single employer within the meaning of Section 414(b), (c), (m) or (o) of the Code.

"Event of Default" means any event specified as such in Section 8.1 hereof ("Events of Default"), provided that there shall have been satisfied any requirement in connection with such event for the giving of notice or the lapse of time, or both.

"Excess Availability" means the amount available to make additional Revolving Credit Loans under the provisions of Section 2.1 hereof.

"Finished Goods Eligible Inventory" means Eligible Inventory consisting of finished goods.

"Fixed Rate" means the rate of interest quoted by the Federal Home Loan Bank Board of Boston as its Classic Advance Rate for five (5) year loans plus three percent (3.00%) per annum.

"Fixed Rate Yield Maintenance Fee" shall mean the current cost of funds, specifically the equivalent yield for Federal Home Loan Bank Board of Boston as its Classic Advance Rate with a maturity date closest to the remaining term of the applicable Equipment Note, shall be subtracted from the rate of each Fixed Rate Loan so prepaid, or default rate if applicable. If the result is zero or a negative number, there shall be no Fixed Rate Yield Maintenance Fee due and payable. If the result is a positive number, then the resulting percentage shall be multiplied by the scheduled outstanding principal balance for each remaining monthly period of this note. Each resulting amount shall be divided by 360 and multiplied by the number of days in the monthly period. Said amounts shall be reduced to present values calculated by using the above referenced current cost of funds divided by 12 and the applicable Equipment Note's remaining term in months. The resulting sum of present value amounts shall be the Fixed Rate Yield Maintenance fee due to the Lender upon prepayment of the principal of such Equipment Note plus any accrued interest due as of the prepayment date.

"GAAP" means generally accepted accounting principles as in effect in the Unites States from time to time. $\ensuremath{\text{\text{T}}}$

"GTECH Contract" shall mean, collectively, the Amended and Restated GTECH Purchase Agreement dated July 14, 1999 between Borrower and GTECH Corporation, and the OEM Purchase Agreement dated July 2, 2002 between Borrower and GTECH Corporation.

"Guarantor And Guarantors" shall mean, individually and collectively, TransAct.com, TransAct UK and any other Person which executes and becomes obligated under a Guaranty.

"Guaranty" shall mean a guaranty of payment and performance in form satisfactory to the Lender. $\,$

"Hewlett Packard Contract" shall mean collectively, (a) the Non-Exclusive License Agreement dated March 3, 1999 between Borrower and Hewlett-Packard Company ("HP"), (b) the Transaction Inkjet Printer Development Agreement dated March 3, 1999 between Borrower and HP and (c) the Inkjet Products OEM Sales Agreement dated February 1, 2003 between Borrower and HP, as each is in effect on the Closing Date.

"Inchoate Lien" shall mean any of the following Permitted Liens (i) statutory liens of landlords, carriers, warehousemen, processors, mechanics, materialmen or suppliers incurred in the ordinary course of business and securing amounts not yet due or declared to be due by the claimant thereunder or (ii) liens securing the payment of taxes or other governmental charges not yet delinquent or being contested in good faith and by appropriate proceedings.

"Indebtedness" means all obligations now or hereafter owed to Lender by Borrower, $\,$

whether related or unrelated to the Loan, including, without limitation, amounts owed or to be owed under the terms of the Loan Documents, or arising out of the transactions described therein, including, without limitation, the Loan, sums advanced to pay overdrafts on any account maintained by Borrower with Lender, reimbursement obligations for outstanding letters of credit or banker's acceptances issued for the account of Borrower or its Subsidiaries, amounts paid by Lender under letters of credit or drafts accepted by Lender for the account of Borrower or its Subsidiaries, together with all interest accruing thereon, all obligations under any swap agreements as defined in 11 U.S.C. Section 101 between Lender and Borrower whenever executed, all fees, all costs of collection, attorneys' fees and expenses of or advances by Lender which Lender pays or incurs in discharge of obligations of Borrower or to inspect, repossess, protect, preserve, store or dispose of any Collateral, whether such amounts are now due or hereafter become due, direct or indirect and whether such amounts due are from time to time reduced or entirely extinguished and thereafter re-incurred.

"Interest Expense" means, for any period, the sum, for the Borrower of the following: (a) all interest in respect of Debt accrued or capitalized during such period (whether or not actually paid during such period) plus (b) all fees, including letter of credit fees and expenses, incurred under the Loan Documents.

"Interest Period" means with respect to any LIBOR Borrowing, the period commencing on the date of such Borrowing and ending on the numerically corresponding day in the calendar month that is one, two, three or six months thereafter, as the Borrowers may elect; provided, that (i) if any Interest Period would end on a day other than a Business Day, such Interest Period shall be extended to the next succeeding Business Day unless such next succeeding Business Day would fall in the next calendar month, in which case such Interest Period shall end on the next preceding Business Day and (ii) any Interest Period that commences on the last Business Day of a calendar month (or on a day for which there is no numerically corresponding day in the last calendar month of such Interest Period) shall end on the last Business Day of the last calendar month of such Interest Period. For purposes hereof, the date of a LIBOR Borrowing initially shall be the date on which such Borrowing is made and thereafter shall be the effective date of the most recent conversion or continuation of such LIBOR Borrowing. Notwithstanding the foregoing,

- (x) if any Interest Period for any Revolving Credit Loan would otherwise end after the end of the Revolving Credit Period, such Interest Period shall end on the last day of the Revolving Credit Period.
- (y) no Interest Period for the Equipment Loan may extend beyond the maturity date of the Equipment Loan, and

notwithstanding the foregoing clauses (x) and (y), no Interest Period shall have a duration of less than one month and, if the Interest Period for any LIBOR Loan would otherwise be a shorter period, such Loan shall not be available hereunder as a LIBOR Loan for such period.

"Inventory" shall have the meaning provided in the Code.

"IRC" shall mean the Internal Revenue Code of 1986, as amended from time to time.

"Item" means check, draft, money order or other media of payment.

"LIBOR" when used in reference to any Loan or Borrowing, refers to whether such Loan, or the Loans comprising such Borrowing, are bearing interest at a rate determined by reference to the Adjusted LIBO Rate.

"LIBO Rate" means, with respect to any LIBOR Borrowing for any Interest Period, the rate appearing on Page 3750 of the Dow Jones Markets (Telerate) Service (or on any successor or substitute page of such Service, or any successor to or substitute for such Service, providing rate quotations comparable to those currently provided on such page of such Service, as determined by the Lender from time to time for purposes of providing quotations of interest rates applicable to U.S. dollar deposits in the London interbank market) at approximately 11:00 a.m., London time, two Business Days prior to the commencement of such Interest Period, as the rate for U.S. dollar deposits with a maturity comparable to such Interest Period.

- (f) "LIBOR Yield Maintenance Fee" shall mean an amount determined by the Lender to be equal to the excess, if any, of
 - (i) the amount of interest that the Lender would pay for a deposit equal to the principal amount of such Loan for the period from the date of such payment, conversion or failure to the last day of the then current Interest Period for such Loan (or, in the case of a failure to borrow, convert or continue, the duration of the Interest Period that would have resulted from such borrowing, conversion or continuation) if the interest rate payable on such deposit were equal to the Adjusted LIBO Rate for such Interest Period, over
 - (ii) the amount of interest that the Lender would earn on such principal amount for such period if the Lender were to invest such principal amount for such period at the interest rate that would be bid by the Lender (or an affiliate of the Lender) for U.S. dollar deposits from other banks in the Eurodollar market at the commencement of such period.

A certificate of the Lender setting forth any amount or amounts that the Lender is entitled to receive pursuant hereto and setting forth in reasonable detail the basis for such claim and a calculation of the amount payable to the Lender shall be delivered to the Borrower and shall be conclusive absent manifest error. The Borrower shall pay the Lender the amount shown as due on any such certificate within 10 days after receipt thereof.

"Lien" means any mortgage, pledge, statutory lien or other lien arising by operation of law, security interest, trust arrangement, security deed, financing lease, collateral assignment or

other encumbrance, conditional sale or title retention agreement, or any other interest in property designed to secure the repayment of Indebtedness, whether arising by agreement or under any statute or law or otherwise.

"Lien Waiver" means a waiver or subordination of any right to any Collateral whether by statutory or voluntary lien pursuant to a written agreement containing terms and conditions satisfactory to Lender.

"Loan" means the Revolving Credit Loans and the Equipment Loans.

"Loan Documents" means this Agreement, any other Security Agreement, the Equipment Note, the Revolving Credit Note, Borrowing Base Certificates, UCC-1 financing statements and all other documents and instruments now or hereafter evidencing, describing, guaranteeing or securing the Indebtedness contemplated hereby or delivered in connection herewith, as they may be modified.

"Material Adverse Effect" means any (i) material adverse effect upon the validity, performance or enforceability of any of the Loan Documents or any of the transactions contemplated hereby or thereby, (ii) material adverse effect upon the properties, business, prospects or condition (financial or otherwise) of Borrower and/or any other Person obligated under any of the Loan Documents, or (iii) material adverse effect upon the ability of Borrower or any other Person to fulfill any obligation under any of the Loan Documents.

"Maximum Loan Amount" means \$11,500,000.

"Multiemployer Plan" shall mean a plan described in Section 4001(a)(3) of ERISA which covers employees of Borrower or any ERISA Affiliate.

"Net Income" means net income of the Borrower on a combined basis determined in accordance with GAAP after giving effect to tax distributions.

"Non-Takeover Common Stockholder" shall mean a Beneficial Owner (as such term is defined in the Series A Rights Agreement) of shares of Borrower's common stock who holds Series A Rights and transferees of the Series A Rights held by such Beneficial Owner, provided that such Beneficial Owner or transferee is not (a) an Acquiring Person or an Affiliate or Associate (as "Acquiring Person", "Affiliate" and "Associate" are defined in the Series A Rights Agreement) of such Acquiring Person or (b) a transferee of such Acquiring Person which is subject to the same restrictions of an Acquiring Person under the terms of the Series A Rights Agreement.

"Okidata Contract" shall mean the OEM Purchase Agreement dated June 8, 2003 between Borrower and Oki Data Americas, Inc.

"Operating Cash Flow" means EBITDA less cash taxes paid or distributions to shareholders of any nature less unfinanced Capital Expenditures.

"Patent Resolution Payment" shall mean the actual dollar amount expensed by the Borrower, if any, for the past use of technology covered by certain patents of a competitor, as such claims have been previously disclosed to the Lender.

"PBGC" shall mean the Pension Benefit Guaranty Corporation or any successor agency $% \left(1\right) =\left(1\right) \left(1\right$

"Permitted Debt" means (a) the Indebtedness; (b) any other Debt listed on Schedule 1.C hereto (if any) and any extensions, renewals, replacements, modifications and refundings of any such Debt; provided, however, that the principal amount of such Debt may not be increased from the amount shown as outstanding on such exhibit, except as provided on such exhibit, (c) Subordinated Debt, (d) debt incurred for capital expenditures secured only by the capital asset purchased with such debt, and (e) other unsecured Debt in an aggregate principal amount not to exceed \$200,000 at any one time outstanding.

"Permitted Liens" shall mean (i) statutory liens of landlords, carriers, warehousemen, processors, mechanics, materialmen or suppliers incurred in the ordinary course of business and securing amounts not yet due or declared to be due by the claimant thereunder, (ii) liens or security interests in favor of Lender, (iii) zoning restrictions and easements, rights of way, licenses, covenants and other restrictions affecting the use of real property that do not individually or in the aggregate have a Material Adverse Effect on Borrower's ability to use such real property for its intended purpose in connection with Borrower's business, (iv) liens securing the payment of taxes or other governmental charges not yet delinquent or being contested in good faith and by appropriate proceedings, (v) liens incurred or deposits made in the ordinary course of Borrower's business in connection with capitalized leases or purchase money security interests for purchase of Equipment, (vi) liens securing indebtedness owing by any Subsidiary to Borrower to the extent such indebtedness is permitted under Section 6.13, or to any other Subsidiary of Borrower, (vii) deposits to secure performance of bids, trade contracts, leases and statutory obligations (to the extent not excepted elsewhere herein); (viii) liens specifically permitted by Lender in writing or set forth on Schedule 1.D attached hereto; (ix) any lien arising out of the refinancing, extension, renewal or refunding of any indebtedness secured by any lien permitted by any of the foregoing sections (v), (vi) and (viii) provided that (a) such indebtedness is not secured by any additional assets, and (b) the amount of such indebtedness is not increased; (x) pledges or deposits in connection with worker's compensation, unemployment insurance and other social security legislation; (xi) grants of security and rights of setoff in Deposit Accounts, securities and other properties held at banks or financial institutions to secure the payment or reimbursement under overdraft, acceptance and other facilities, and (xii) rights of setoff, banker's lien and other similar rights arising solely by operation of law.

"Person" means any natural person, corporation, unincorporated organization, trust, joint-stock company, joint venture, association, company, limited or general partnership, any government or any agency or political subdivision of any government, or any other entity or organization.

"Preferred B Dividend Payment" shall have the meaning specified in Section 6.3 hereof. $\,$

"Preferred Stock" shall mean, collectively, the Series A Preferred Stock and the Series B Preferred Stock.

"Prime Rate" shall the Prime Rate as published in the Wall Street Journal on any date. $\,$

"Prohibited Transaction" shall mean a prohibited transaction described in Section 406 of ERISA or Section 4975 of the IRC.

"Projections" means Borrower's forecasted consolidated and consolidating (i) balance sheets, (ii) profit and loss statements, and (iii) cash flow statements, all prepared on a fiscal month by fiscal month basis and on a consistent basis with Borrower's historical financial statements, together with appropriate supporting details and a statement of underlying assumptions.

"Raw Material Eligible Inventory" means Eligible Inventory consisting of raw materials.

"RDM Contract" shall mean the Software License Agreement dated December 9, 1996 between Research, Development, and Manufacturing Corporation and Borrower, as in effect on the Closing Date

"Regulated Materials" means any hazardous, toxic or dangerous waste, substance or material, the generation, handling, storage, disposal, treatment or emission of which is subject to any Environmental Law.

"Reportable Event" shall mean a reportable event described in Section 4043(b) of ERISA or the regulations promulgated thereunder for which the 30-day notice of such event has not been waived pursuant to such regulations.

"Revolving Credit Period" means the period from and including the date of this Agreement to but not including August 1, 2006.

"Security Agreement" means this Agreement as it relates to a security interest in the Collateral, and any other mortgage, security agreement or similar instrument now or hereafter executed by Borrower or other Person granting Lender a security interest in any Collateral to secure the Indebtedness.

"Series A Preferred Stock" shall mean Borrower's Series A Preferred Stock as evidenced on the Closing Date by (a) the Certificate of Designation of Borrower filed on December 2, 1997 with the Delaware Secretary of State and (b) the Series A Rights Agreement.

"Series A Right" shall have the meaning given to the term "Right" in the Series A Rights Agreement.

"Series A Rights Agreement" shall mean the Amended and Restated Rights Agreement dated as of February 16, 1999 between Borrower and American Stock Transfer & Trust Company as in effect on the Closing Date.

"Series B Preferred Change Of Control" shall mean a "Change of Control" as such term is defined in the Certificate of Designation of Borrower filed on April 6, 2000 with the Delaware Secretary of State.

"Series B Preferred Stock" shall mean Borrower's Series B Preferred Stock as evidenced on the Closing Date by (a) the Certificate of Designation of Borrower filed on April 6, 2000 with the Delaware Secretary of State and (b) the Preferred Stock Purchase Agreement dated as of March 20, 2000 between the Borrower, Advance Capital Partners, L.P. and Advance Capital Offshore Partners, L.P.

"Solvent" means, as to any Person, that such Person has capital sufficient to carry on its business and transactions in which it is currently engaged and all business and transactions in which it is about to engage, is able to pay its debts as they mature, and has assets having a fair valuation greater than its liabilities, at fair valuation.

"Statutory Reserve Rate" means a fraction (expressed as a decimal), the numerator of which is the number one and the denominator of which is the number one minus the aggregate of the maximum reserve percentages (including any marginal, special, emergency or supplemental reserves) expressed as a decimal established by the Board to which Lender is subject with respect to the Adjusted LIBO Rate, for Eurocurrency funding (currently referred to as "Eurocurrency Liabilities" in Regulation D of the Board). Such reserve percentages shall include those imposed pursuant to such Regulation D. LIBOR Loans shall be deemed to constitute Eurocurrency funding and to be subject to such reserve requirements without benefit of or credit for proration, exemptions or offsets that may be available from time to time to any Lender under such Regulation D or any comparable regulation. The Statutory Reserve Rate shall be adjusted automatically on and as of the effective date of any change in any reserve percentage.

"Subordinated Debt" means any Indebtedness of the Borrower consented to in writing by Lender and by its terms (or by the terms of the instrument under which it is outstanding and to which appropriate reference is made in the instrument evidencing such Subordinated Debt) is made subordinate and junior in right of payment to the Loans and to such Borrower's other obligations to Lender hereunder by provisions reasonably satisfactory in form and substance to the Lender.

"Subordination Agreement" shall mean an agreement satisfactory to the Lender subordinating the payment and position of any Subordinated Debt.

"Subsidiary" means any corporation, partnership or other entity in which Borrower, directly or indirectly, owns more than fifty percent (50%) of the stock, capital or income interests, or other beneficial interests, or which is effectively controlled by such Person.

"Tangible Capital Funds" means at any date of determination, the stockholders' equity (excluding Series B Preferred Stock) of the Borrower determined in accordance with GAAP plus the outstanding principal amount of any Subordinated Indebtedness minus the sum of any amounts attributable to (a) goodwill, (b) intangible items such as unamortized debt discount and expense, patents, trade and service marks, tradenames and copyrights, (c) all reserves not already deducted from assets, (d) any write-up in the book value of assets resulting from any revaluation thereof subsequent to the date of closing and (e) any and all items included as assets on the balance sheet of the Borrower if and to the extent such items consist of the equity in Subsidiaries or other joint ventures holdings or similar investments.

"Termination Event" shall mean (i) a Reportable Event with respect to any Benefit Plan or Multiemployer Plan; (ii) the withdrawal of Borrower or any member of the Controlled Group from a Benefit Plan or Multiemployer Plan during a plan year in which such entity was a "substantial employer" as defined in Section 4001(a) (2) of ERISA; (iii) the providing of notice of intent to terminate a Plan in a distress termination described in Section 4041(c) of ERISA; (iv) the institution by the PBGC of proceedings to terminate a Benefit Plan or Multiemployer Plan; (v) any event or condition (a) which might reasonably constitute grounds under Section 4042 of ERISA for the termination of, or the appointment of a trustee to administer, any Benefit Plan or Multiemployer Plan, or (b) that may reasonably result in termination of a Multiemployer Plan pursuant to Section 4041A of ERISA; or (vi) the partial or complete withdrawal within the meaning of Sections 4203 and 4205 of ERISA, of Borrower or any member of the Controlled Group from a Multiemployer Plan.

"Total Debt Service" means, for any period, the sum, for the Borrower (determined on a combined basis without duplication in accordance with GAAP), of the following: (a) all regularly scheduled payments of any Debt (including the Equipment Loans and the principal component of any payments in respect of capital lease obligations and permitted payments under Subordinated Debt) plus (b) all Interest Expense for such period.

"Transact.Com" shall mean TransAct.com, Inc., a Delaware corporation.

"Transact UK" shall mean TransAct Technologies Limited, a corporation incorporated under the laws of the United Kingdom.

"Type" shall mean each type of loan hereunder either a Revolving Credit Loan or an Equipment Loan.

Financial Terms. All financial terms used herein shall have the meanings assigned to them under GAAP unless another meaning shall be specified.

Terms Generally. The definitions of terms herein shall apply equally to the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms. The words "include", "includes" and "including" shall be deemed to be followed by the phrase "without limitation". The word "will"

shall be construed to have the same meaning and effect as the word "shall." Unless the context requires otherwise (a) any definition of or reference to any agreement, instrument or other document herein shall be construed as referring to such agreement, instrument or other document as from time to time amended, supplemented or otherwise modified (subject to any restrictions on such amendments, supplements or modifications set forth herein), (b) any reference herein to any Person shall be construed to include such Person's successors and assigns, (c) the words "herein", "hereof" and "hereunder", and words of similar import, shall be construed to refer to this Agreement in its entirety and not to any particular provision hereof, (d) all references herein to Articles, Sections, Exhibits and Schedules shall be construed to refer to Articles and Sections of, and Exhibits and Schedules to, this Agreement and (e) the words "asset" and "property" shall be construed to have the same meaning and effect and to refer to any and all tangible and intangible assets and properties, including cash, securities, accounts and contract rights.

The Company agrees to furnish supplementally a copy of any omitted schedule to the Securities and Exchange Commission upon request.

EXHIBIT 11.1

TRANSACT TECHNOLOGIES INCORPORATED Computation of Earnings Per Share (unaudited)

	THREE MONTHS ENDED JUNE 30,				SIX MONTHS ENDED JUNE 30,				
(In thousands, except per share data)	2003 		2002 		2003		2002		
Net income Dividends and accretion on preferred stock	\$	787 (89)	\$	289 (89)	\$	589 (179)	\$	160 (179)	
Net income (loss) available to common shareholders	\$ ===	698 =====	\$ ====	200	\$ ===	410 =====	\$ ===:	(19) =====	
Shares: Basic - Weighted average common shares outstanding Dilutive effect of outstanding options and warrants as determined by the treasury stock method		5,737		5,626		5,706		5,615	
		310		-		191		-	
Dilutive - Weighted average common and common equivalent shares outstanding	6,047 ======		5,626 ======		5,897 ======		5,615 ======		
Net loss per common and common equivalent share: Basic	\$ 	0.12	\$	0.04	\$	0.07	\$	-	
Diluted	\$ ===	0.12 ======	\$ ====	0.04	\$ ===	0.07 =====	\$ ===		

CERTIFICATIONS

I, Bart C. Shuldman, certify that:

- I have reviewed this Quarterly Report on Form 10-Q of TransAct Technologies Incorporated;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

CERTIFICATIONS

I, Richard L. Cote, certify that:

- I have reviewed this Quarterly Report on Form 10-Q of TransAct 1. Technologies Incorporated;
- Based on my knowledge, this report does not contain any untrue 2. statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - Evaluated the effectiveness of the (b) registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 11, 2003

/s/ Richard L. Cote Richard L. Cote

Executive Vice President, Secretary, Treasurer and Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TransAct Technologies Incorporated (the "Company") on Form 10-Q for the period ending June 30, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Bart C. Shuldman, Chief Executive Officer of the Company, and Richard L. Cote, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of our knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Bart C. Shuldman
-----Bart C. Shuldman
Chief Executive Officer
August 11, 2003

/s/ Richard L. Cote
Richard L. Cote
Chief Financial Officer
August 11, 2003