

# CasinoTrac<sup>™</sup> and TransAct<sup>®</sup> Report Impressive Results from Six-Month SlotSUITE Deployment Powered by Epicentral SE Promotional Bonusing Solution

August 28, 2024

## Initial Implementation Highlights Significant Increases in Carded Play, Revenue, and Floor Performance

HAMDEN, Conn.--(BUSINESS WIRE)--Aug. 28, 2024-- Table Trac, Inc. (OTCQX: TBTC), a developer and provider of casino information and management systems, along with TransAct Technologies Incorporated (Nasdaq: TACT) ("TransAct"), a global leader in software-driven technology and printing solutions, today shared the results from the first six months of the SlotSUITE deployment. This floor-wide, single-wire printing solution, announced in December 2023, was recently implemented in a large regional casino in the American Southwest.

SlotSUITE was developed through a partnership between CasinoTrac and TransAct Technologies. It integrates TransAct's Epicentral SE with PromoTrac, CasinoTrac's unified promotions administration and management system, using a single-wire solution that works on existing CasinoTrac gaming floor networks. This integration eliminates the need for additional network wiring and peripherals, making it a practical option for casinos looking to streamline operations and enhance player engagement. TransAct's Epicentral SE solution allows SlotSUITE to print promotions live at the slot machine during play.

# **Deployment Results**

The SlotSUITE system was installed across more than 2,500 games and compared against data from the previous twelve months. The results from this initial deployment indicate significant improvements in several key performance areas:

- Carded/Rated Play: An increase of 58.6% was observed, with average rated play rising from 17% to 29% over the six-month period.
- Rated Coin-In: There was a 21% increase in rated coin-in on the games upgraded with SlotSUITE.
- Overall Coin-In: A 3% increase in coin-in and related win was seen across the entire floor, including games still needing to be upgraded.
- Rated WPU Increase: Rated WPU increased by 39% among games enhanced with SlotSUITE.
- Overall WPU: A significant 8% increase in WPU was recorded across the entire gaming floor, even in games not yet upgraded to SlotSUITE.

Chad Hoehne, President of Table Trac, commented, "The SlotSUITE deployment has confirmed our expectations of a solution that is not only simple to deploy but also effective in improving operational efficiency and guest experience. The results show a clear impact on profitability and player engagement."

John Dillon, CEO of TransAct, added, "The data from this deployment reinforces the value of SlotSUITE as a solution that can simplify casino operations while delivering measurable financial benefits. We're pleased with the early success and look forward to further implementations."

As SlotSUITE continues to be deployed in other locations, both CasinoTrac and TransAct are optimistic about its potential to support casino operators in improving their overall floor performance and enhancing the player experience.

# About Table Trac, Inc.

Founded in 1995, Table Trac, Inc. designs, develops and sells CasinoTrac CMS, a casino management system, and complementary operations, analytical software for gaming and hospitality operators. CasinoTrac is operational in more than 300 casinos across 13 countries including the United States, Central and South America, the Caribbean, and Australia. More information is available at <a href="https://www.CasinoTrac.com/">https://www.CasinoTrac.com/</a>.

#### About TransAct Technologies Incorporated

TransAct Technologies Incorporated is a global leader in developing and selling software-driven technology and printing solutions for high-growth markets including food service, casino and gaming, and POS automation. The Company's solutions are designed from the ground up based on customer requirements and are sold under the BOHA!<sup>®</sup>, AccuDate<sup>®</sup>, EPICENTRAL<sup>®</sup>, Epic and Ithaca<sup>®</sup> brands. TransAct has sold over 3.9 million printers, terminals and other hardware devices around the world and is committed to providing world-class service, spare parts, and accessories to support its installed product base. Through the TransAct Services Group, the Company also provides customers with a complete range of supplies and consumable items both online at <a href="http://www.transactsupplies.com">http://www.transactsupplies.com</a> and through its direct sales team. TransAct is headquartered in Hamden, CT. For more information, please visit <a href="http://www.transact-tech.com">http://www.transact-tech.com</a> or call (203) 859-6800.

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## Forward-Looking Statements

Certain statements included in this press release may be forward-looking statements within the meaning of the U.S. federal securities laws, including the Private Securities Litigation Reform Act of 1995. Forward-looking statements are any statements other than statements of historical fact. Forward-looking statements represent current views about possible future events and are often identified by the use of forward-looking terminology, such as "may", "will", "could", "expect", "intend", "estimate", "anticipate", "believe", "project", "plan", "predict", "design" or "continue", or the negative thereof, or other similar words. Forward-looking statements are subject to certain risks, uncertainties and assumptions. In the event that one or more of such risks or uncertainties materialize, or one or more underlying assumptions prove incorrect, actual results may differ materially from those expressed or implied by the forward-looking statements. Important factors and uncertainties that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include, but are not limited to, the following: the adverse effects of current economic conditions on our business, operations, financial condition, results of operations and capital resources, difficulties or delays in manufacturing or delivery of inventory or other supply chain disruptions, inflation and the Russia/Ukraine and Middle East conflicts, an inability of our customers to make payments on time or at all, diversion of management attention, a possible future reduction in the value of goodwill or other intangible assets, inadequate manufacturing

capacity or a shortfall or excess of inventory as a result of difficulty in predicting manufacturing requirements due to volatile economic conditions, price increases or decreased availability of component parts or raw materials, exchange rate fluctuations, volatility of and decreases in trading prices of our common stock and the availability of needed financing on acceptable terms or at all; our ability to successfully develop new products that garner customer acceptance and generate sales, both domestically and internationally, in the face of substantial competition; our reliance on an unrelated third party to develop, maintain and host certain web-based food service application software and develop and maintain selected components of our downloadable software applications pursuant to a non-exclusive license agreement, and the risk that interruptions in our relationship with that third party could materially impair our ability to provide services to our food service technology customers on a timely basis or at all and could require substantial expenditures to find or develop alternative software products; our ability to successfully grow our business in the food service technology market; risks associated with the pursuit of strategic initiatives and business growth; general economic conditions; our dependence on contract manufacturers for the assembly of a large portion of our products in Asia; our dependence on significant suppliers; our ability to recruit and retain quality employees; our dependence on third parties for sales outside the United States; marketplace acceptance of new products; risks associated with foreign operations; the availability of third-party components at reasonable prices; price wars, supply chain disruptions or other significant pricing pressures affecting the Company's products in the United States or abroad; increased product costs or reduced customer demand for our products due to changes in U.S. policy that may result in trade wars or tariffs; our ability to protect intellectual property; and other risk factors identified and discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, and other reports filed with the Securities and Exchange Commission. We caution readers not to place undue reliance on forward-looking statements, which speak only as of the date of this release. We undertake no obligation to publicly or otherwise revise any forward-looking statements, whether as a result of new information, future events or other factors, except where we are expressly required to do so by applicable law.

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